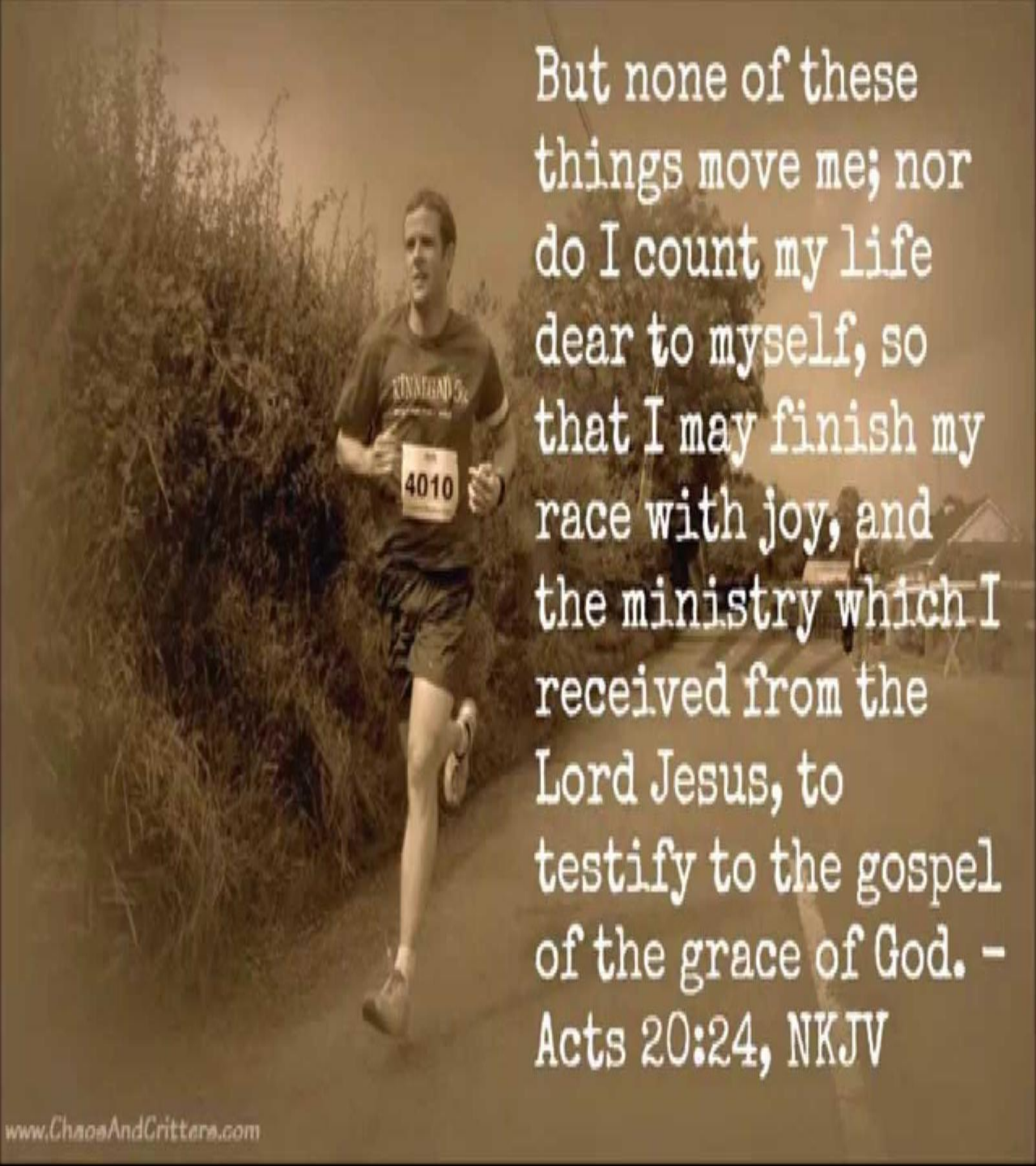


EVERY BELIEVER EFFECTIVE EVANGELISM Workshop

Dr Dennis Rokser

Grace for the Race Ministries

www.gracefortheraceministries.org

A man is running on a dirt path, wearing a dark t-shirt and shorts. He has a race bib with the number 4010. The background is a hazy, sepia-toned landscape with trees and a house in the distance.

But none of these things move me; nor do I count my life dear to myself, so that I may finish my race with joy, and the ministry which I received from the Lord Jesus, to testify to the gospel of the grace of God. – Acts 20:24, NKJV

EVERY BELIEVER EFFECTIVE EVANGELISM Workshop

{Sugar Land Bible Church, Tx.}

Dr Dennis Rokser

Grace for the Race Ministries

www.gracefortheraceministries.org

Maybe you were
made queen for just
such a time as this

Esther 4:14

Annie @ Ruby looks

GOD HAS A PLAN



Purpose of this workshop:

To further **EQUIP** believers in Christ to communicate **ACCURATELY & CONFIDENTLY** the message of the Gospel of grace in **SIMPLE, SYSTEMATIC**, and easily **UNDERSTANDABLE** ways that the Holy Spirit can use to convict the **LOST** to place their trust in Christ alone to be eternally saved, and also to clarify for the **SAVED** {who are unestablished or confused} important foundational truths in order to have the absolute assurance of eternal security and encourage them to spiritually grow and serve Jesus Christ, including proclaiming the Gospel to others.



EQUIPPING
— the SAINTS for —
Ministry

Ephesians 4:11-16

**SALVATION IS NOT
A REWARD
FOR THE RIGHTEOUS, IT IS
A GIFT
FOR THE GUILTY**

Religion says...



This is salvation by works.

God says...



This is salvation by God's grace.

2 Corinthians 4:3

But even if
our gospel
is veiled,
it is veiled
to those
who are
perishing,
NKJV



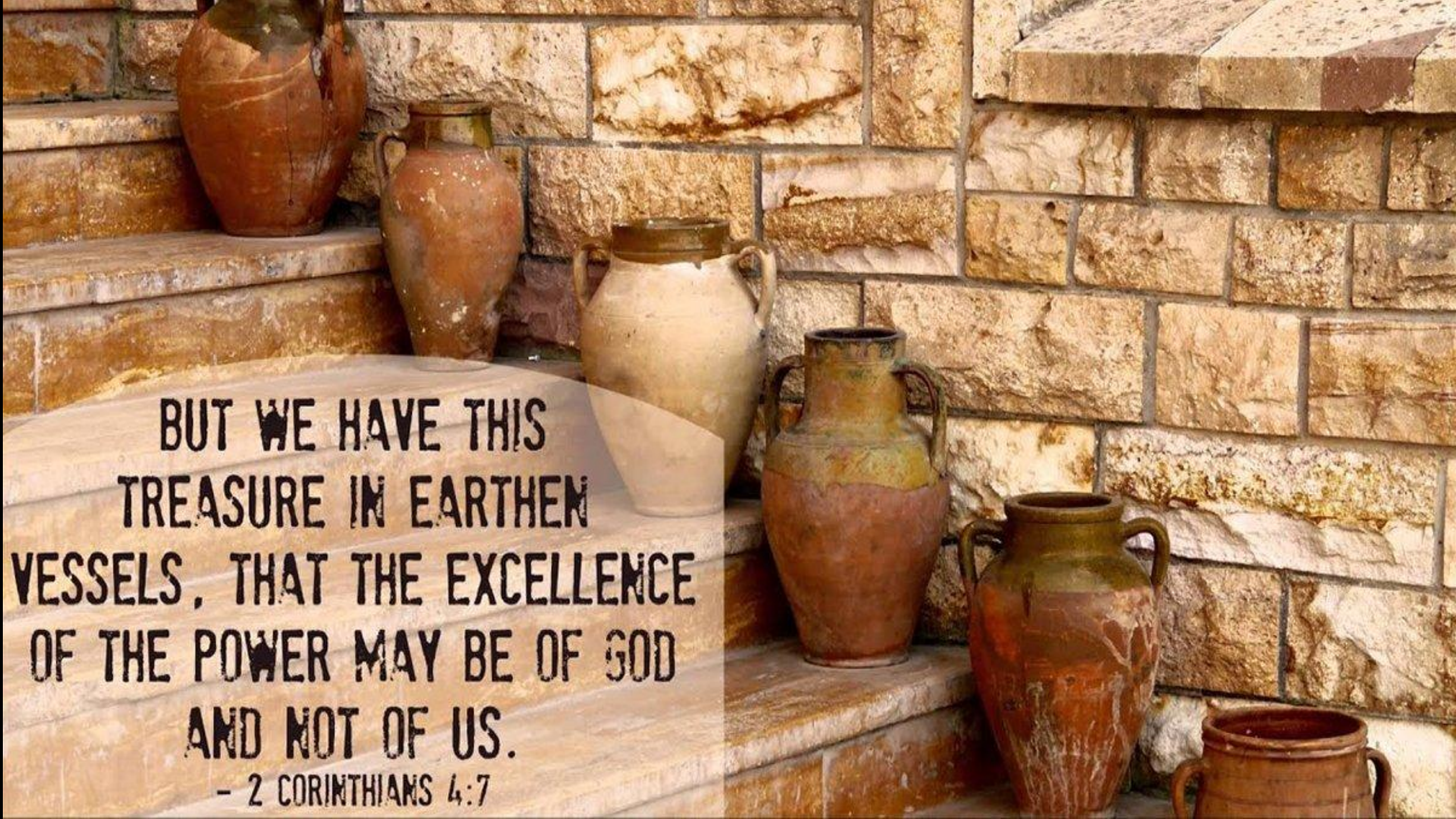
But even if our gospel is veiled, it is veiled to those

*#1: **who are PERISHING,***

*#2: **whose minds the god of this age** {Satan} **has**
BLINDED {2 Cor. 11:3-4, 13-15},*

*#3: **who do not BELIEVE,** {the one condition of
salvation}*

*lest the **LIGHT** of the gospel of the **GLORY OF CHRIST,**
who is the image of God, should **SHINE** on them.*

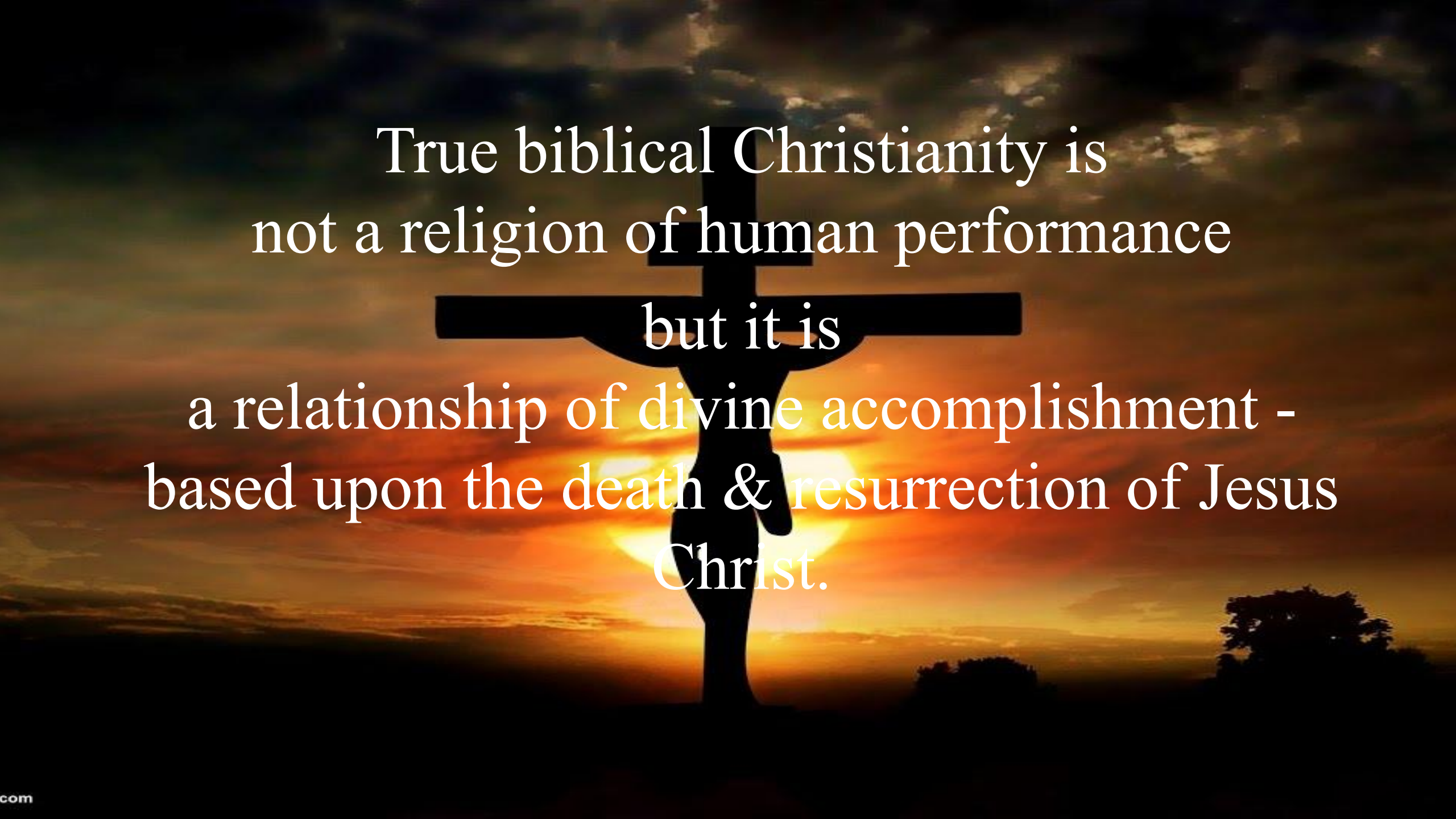


**BUT WE HAVE THIS
TREASURE IN EARTHEN
VESSELS, THAT THE EXCELLENCE
OF THE POWER MAY BE OF GOD
AND NOT OF US.**

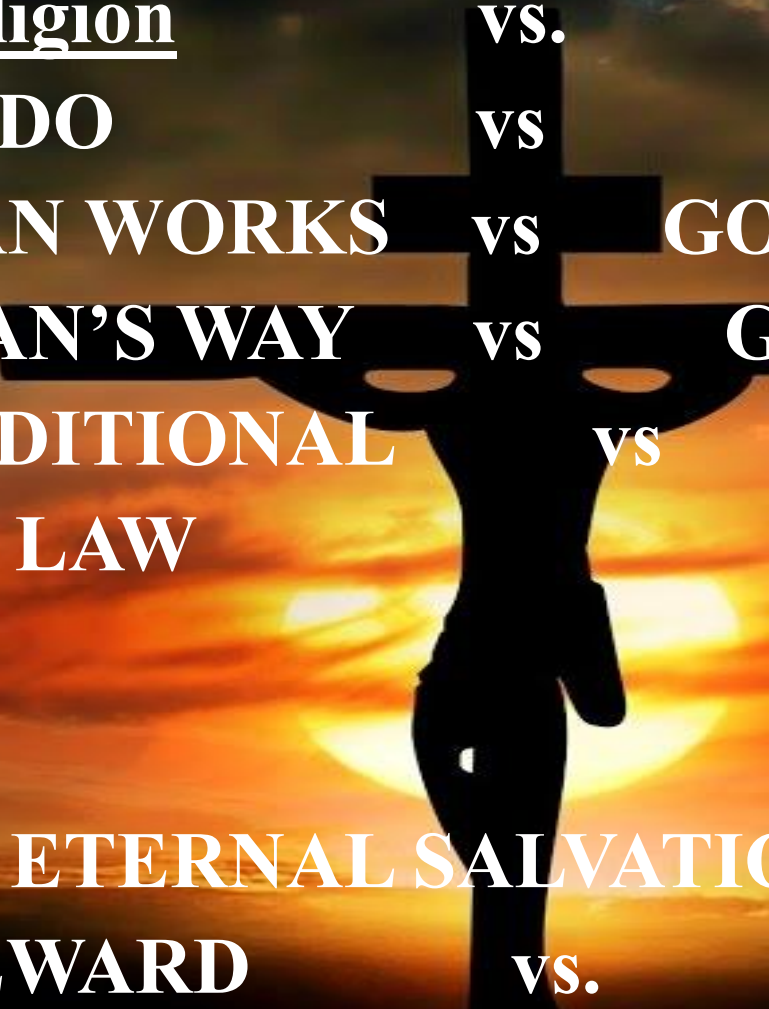
- 2 CORINTHIANS 4:7

— WHAT IS —
the
Gospel?

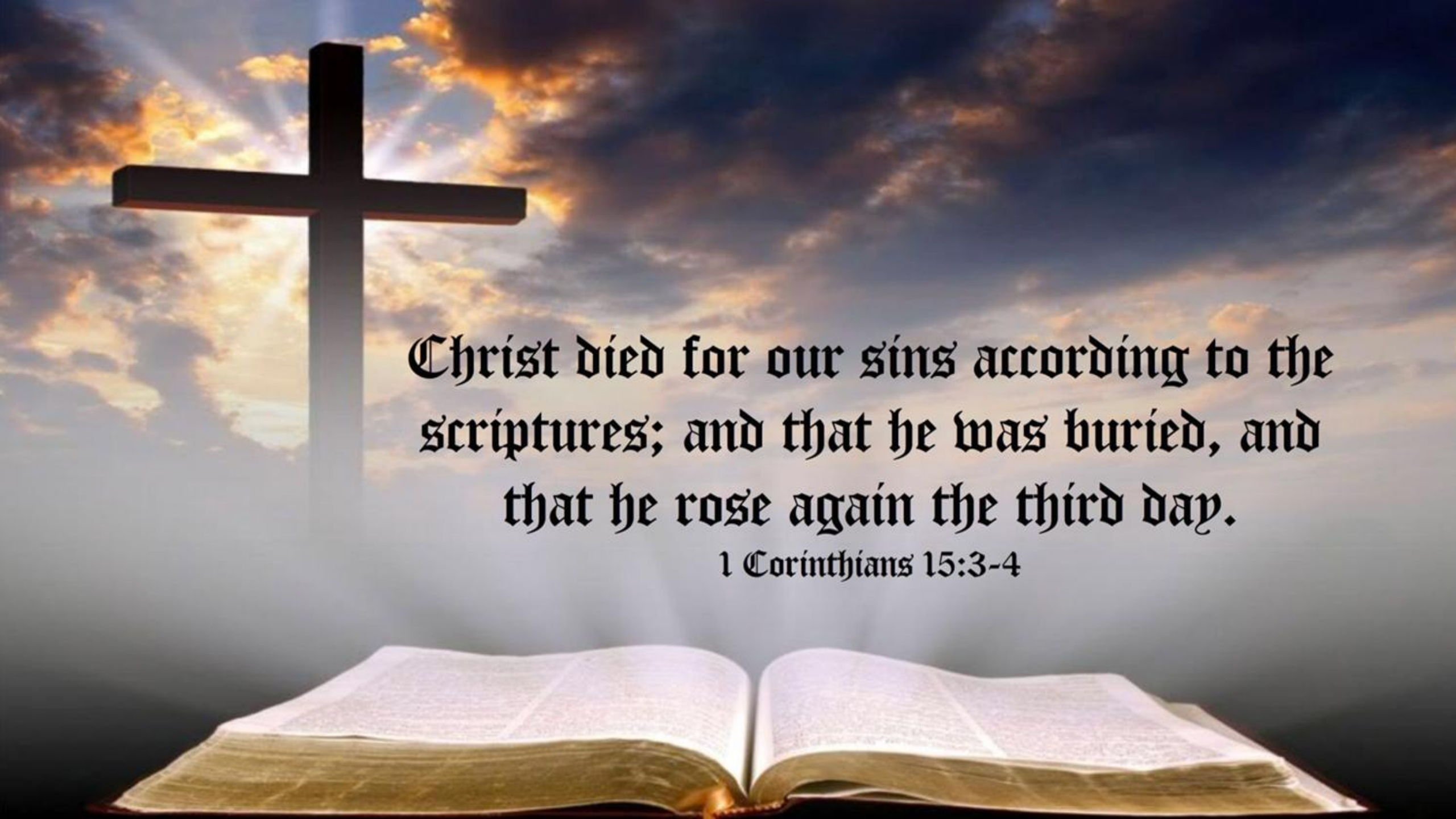




True biblical Christianity is
not a religion of human performance
but it is
a relationship of divine accomplishment -
based upon the death & resurrection of Jesus
Christ.



Religion vs. Christianity
DO vs DONE
HUMAN WORKS vs GOD'S GRACE
MAN'S WAY vs GOD'S WAY
CONDITIONAL vs UNCONDITIONAL
LAW LOVE
ETERNAL SALVATION IS A
REWARD vs. GIFT



Christ died for our sins according to the
scriptures; and that he was buried, and
that he rose again the third day.

1 Corinthians 15:3-4

A. WHAT IS THE GOSPEL? {1 Corinthians 15:1-4, 11}

1. The Gospel centers in a *specific person*: JESUS CHRIST - {eternal deity who became a sinless man}
2. The Gospel centers in a *specific work*: Christ DIED. ... according to the Scriptures, He was buried {as proof that He died}, and He ROSE AGAIN ... according to the Scriptures.

A. **WHAT IS THE GOSPEL?** {1 Corinthians 15:1-4, 11}

3. The Gospel centers in a *specific accomplishment*: Christ died **FOR OUR SINS** {as sin created a barrier between sinful man and a holy God with the penalty being death}. Notice that this phrase is only attached to Christ's death as "**IT IS FINISHED**" {John 19:30}

4. The Gospel requires a *specific response*: to simply **BELIEVE / TRUST IN CHRIST ALONE** - 15:11 {apart from good works, religious rituals, or efforts to keep the Law – Romans 3 & 4}

Mankind



All have sinned and fall short of the glory of God.

Romans 3:23

Your iniquities have made a separation between you and your God, And your sins have hidden His face from you so that He does not hear.

Isaiah 59:2

S I N

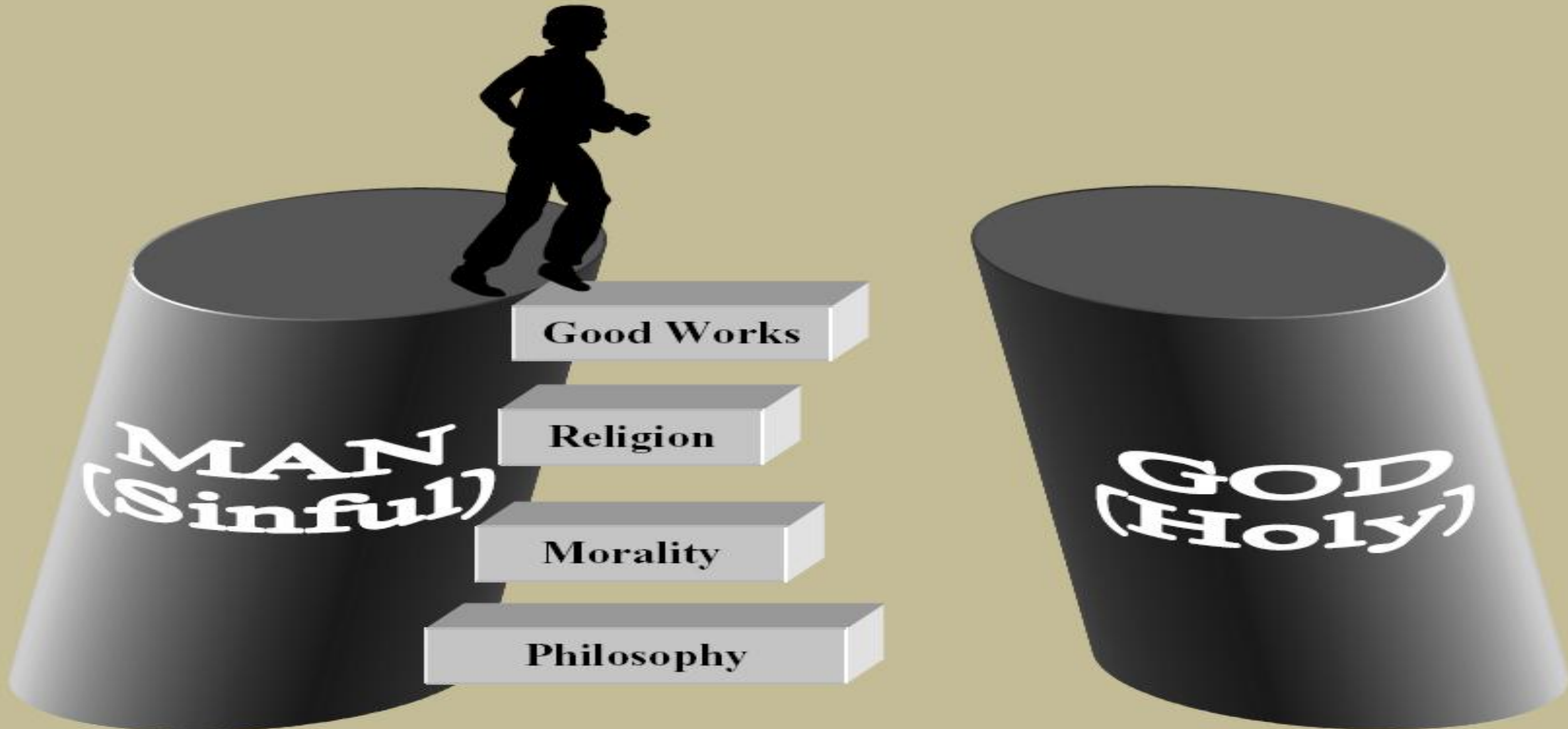
DEATH

GOD



Romans 3:23

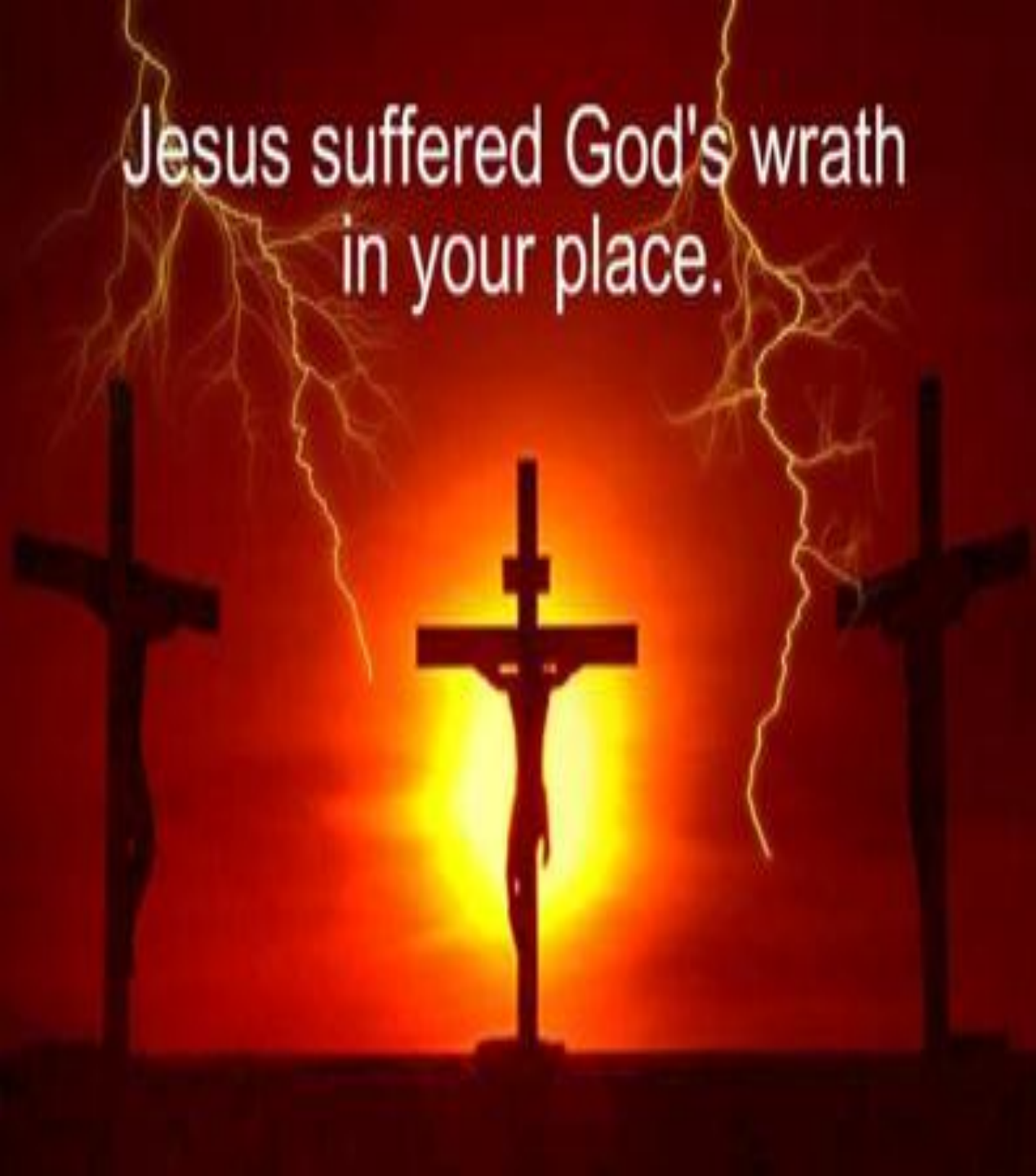
For all have sinned,
and come short of the glory of God.





*"No one comes to
the Father except
through me."*

Jesus suffered God's wrath
in your place.





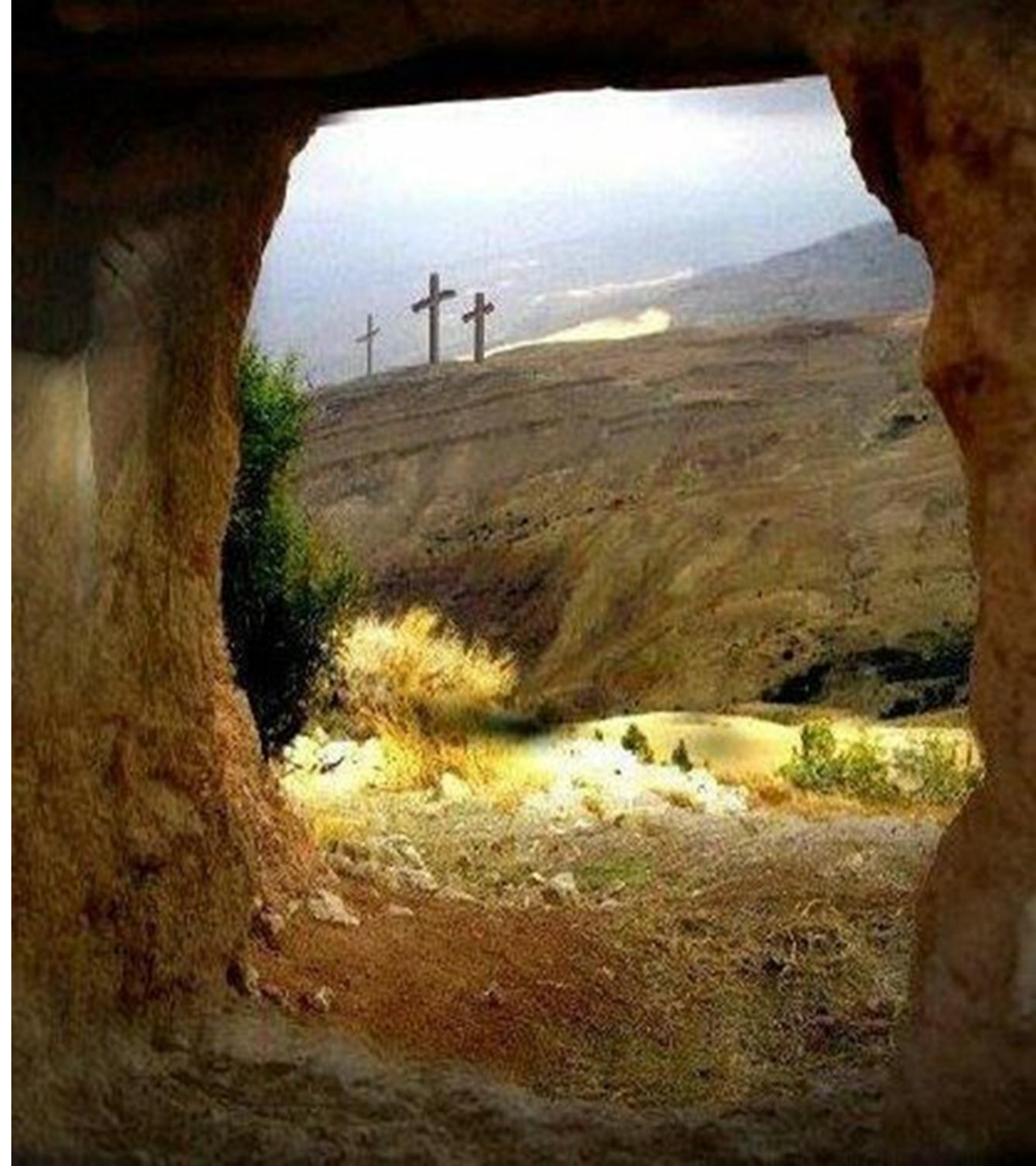
JESUS

JUSTIFIED

He who was delivered over because
of our transgressions, and was
raised because of our
justification.

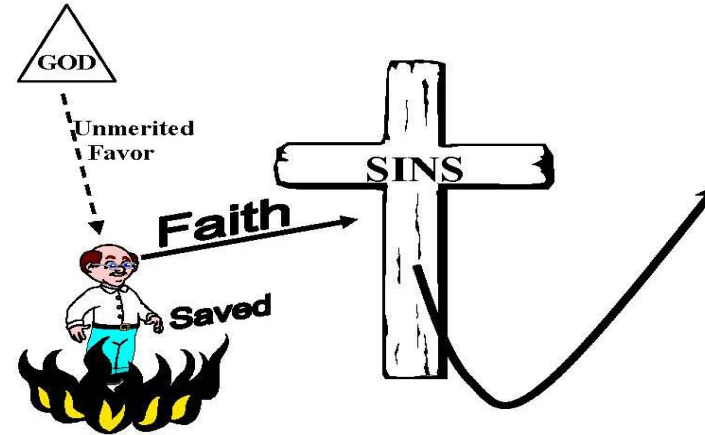
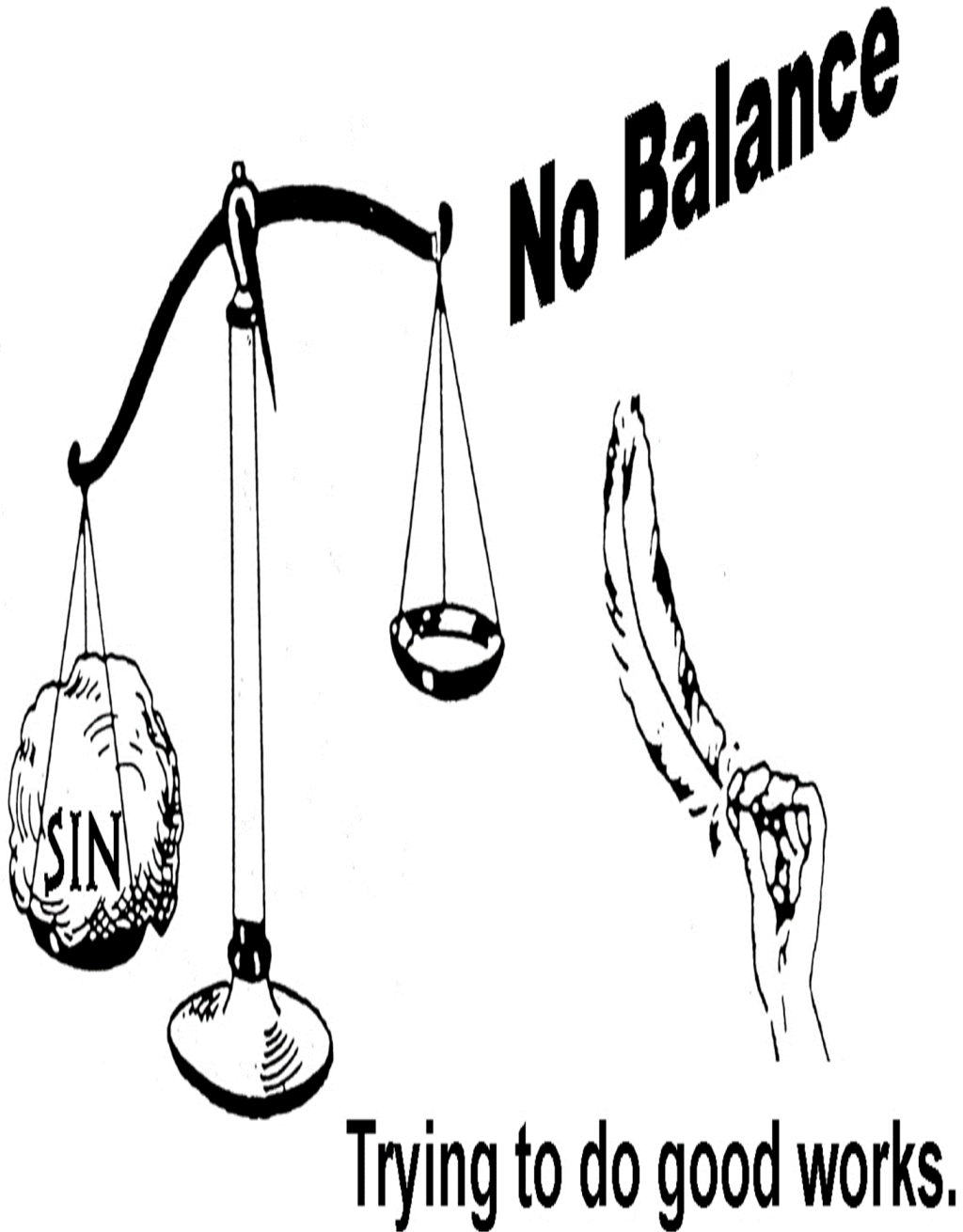
Romans 4:25

Knowing-Jesus.com



Ephesians 2:8-9

For by grace you have been saved through faith,
and that not of yourselves; it is the gift of God, not of works,
lest anyone should boast.



For by grace you have been
saved through faith ...



and that not of yourselves...



it is the gift of God...



Not of works lest anyone
should boast.

Hebrews 9:22

... and without the shedding of blood there is no forgiveness of sins.

Activity	<u>Is there shedding of blood?</u>	Is there forgiveness of sins?
Baptism	NO	NO
Church Rituals	NO	NO
Prayer	NO	NO
Changing Your Life	NO	NO
Asking Him To Save	NO	NO
Turning From Sin	NO	NO
Confess Your Sins	NO	NO
Confess Christ	YES!	YES!
Commit Your Life		
Give your Life to		
Make Him Lord		
Keep Promises		
Jesus Death on Cross	YES!	YES!

Acts 10:43

“To Him all the prophets witness that, through His name, whoever believes in Him will receive remission of sins.”

Hebrews 9:22

... and without the shedding of blood there is no forgiveness of sins.

Activity	Is there <u>shedding</u> of blood?	Is there forgiveness of sins?
Baptism	NO	NO
Church Rituals	NO	NO
Prayer	NO	NO
Changing Your Life	NO	NO
Asking Him To Save	NO	NO
Turning From Sin	NO	NO
Confess Your Sins	NO	NO
Confess Christ		
Commit Your Life		
Give your Life to		
Make Him Lord		
Keep Promises		
Jesus Death on Cross	YES!	YES!

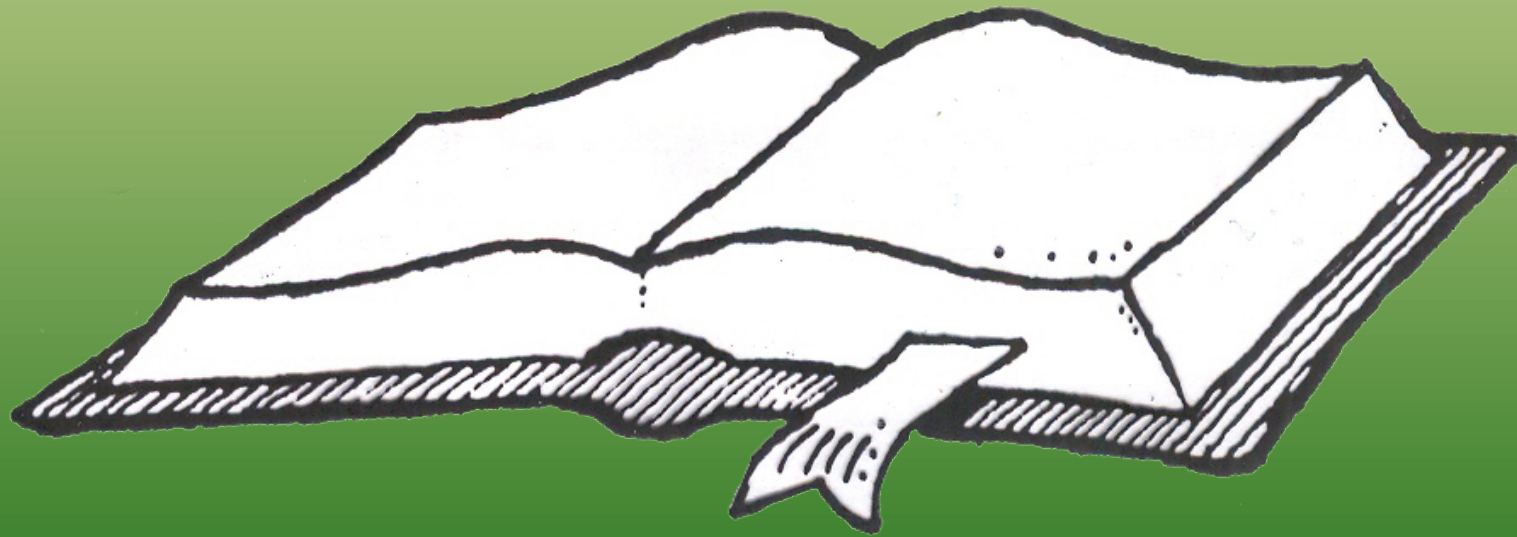
Acts 10:43

“To Him all the prophets witness that, through His name, whoever **believes in Him** will receive remission of sins.”

These things I have written to you who believe in the name of the Son of God,
that you may know that you have eternal life. - 1 John 5:13

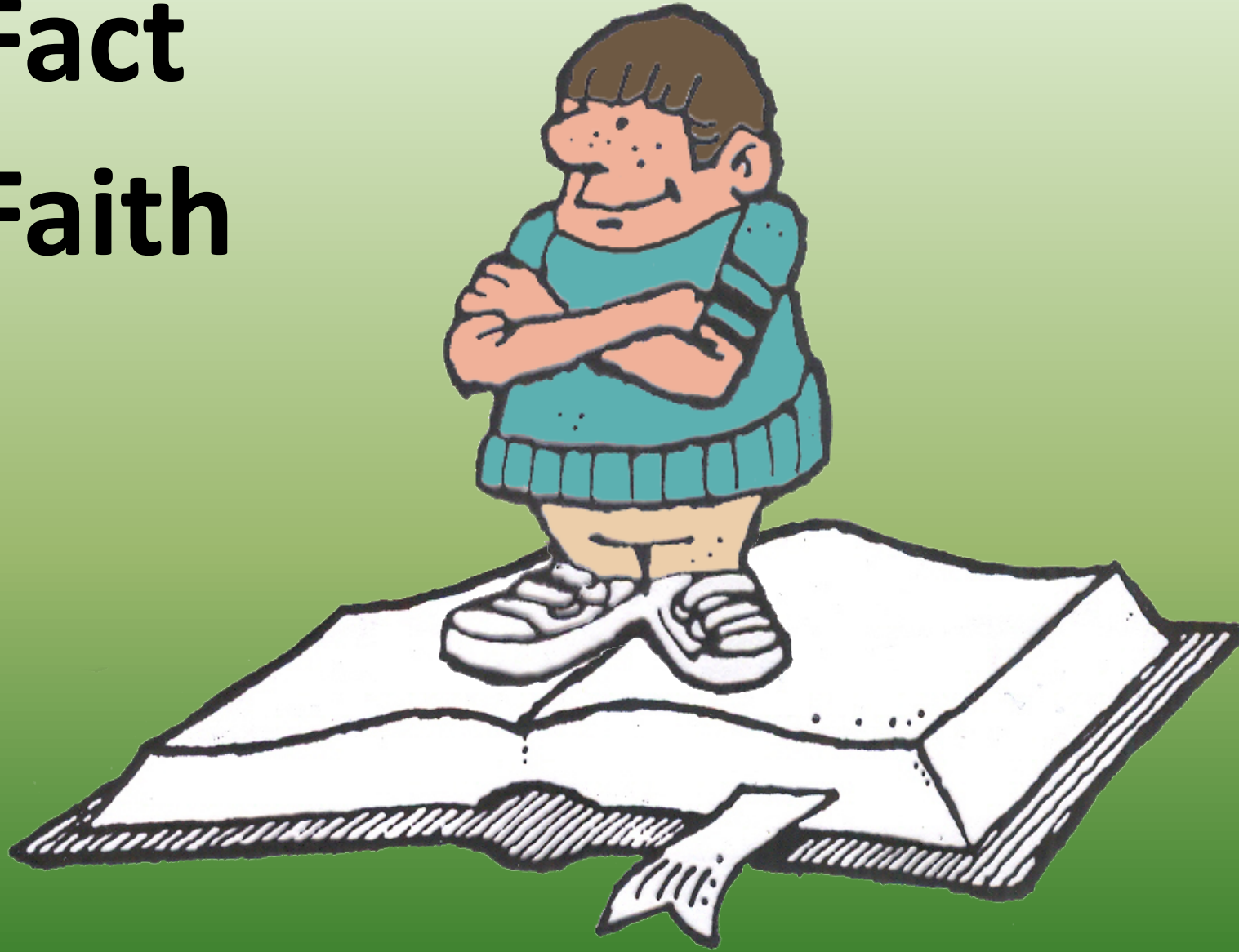


1. Fact



1. Fact

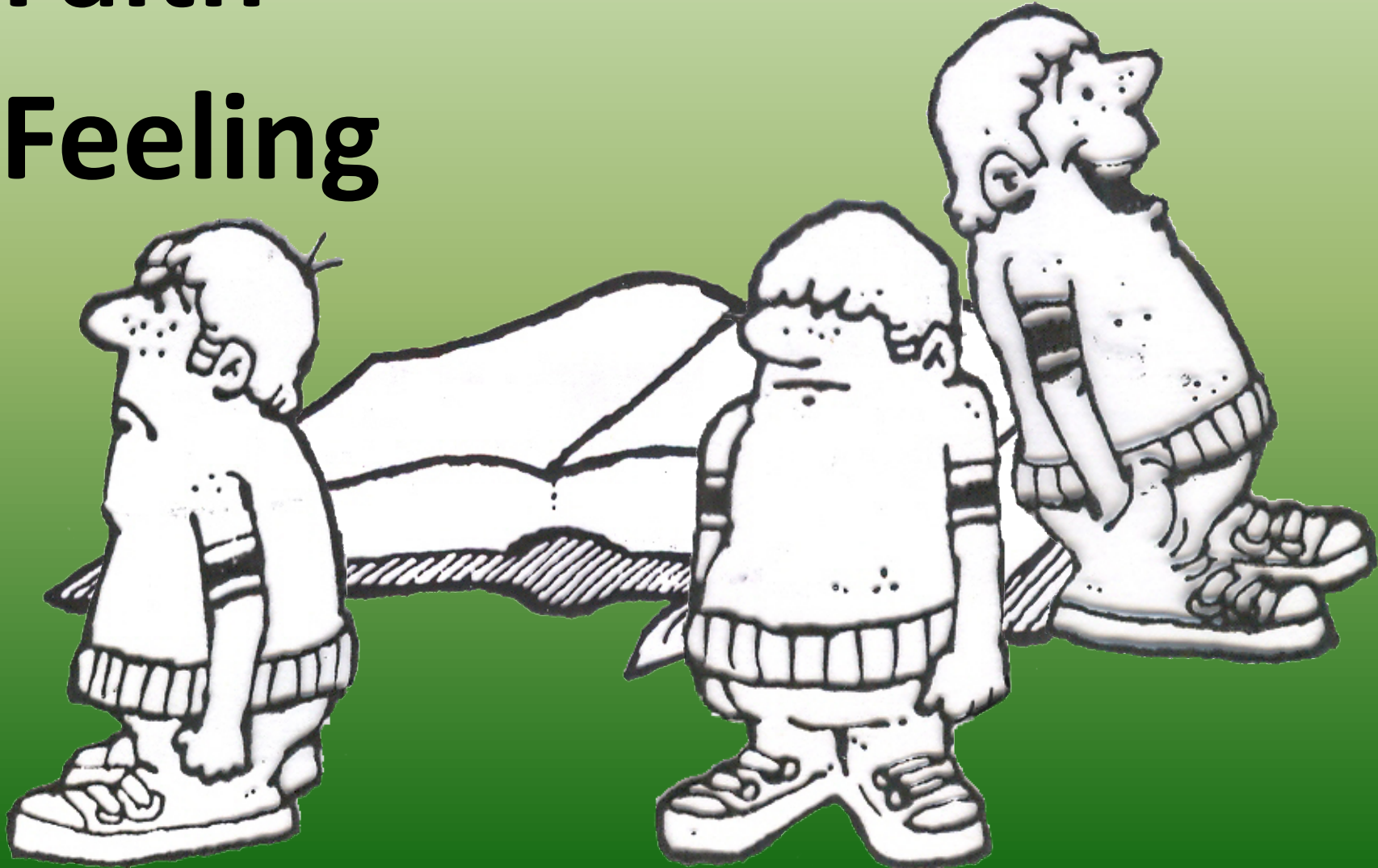
2. Faith



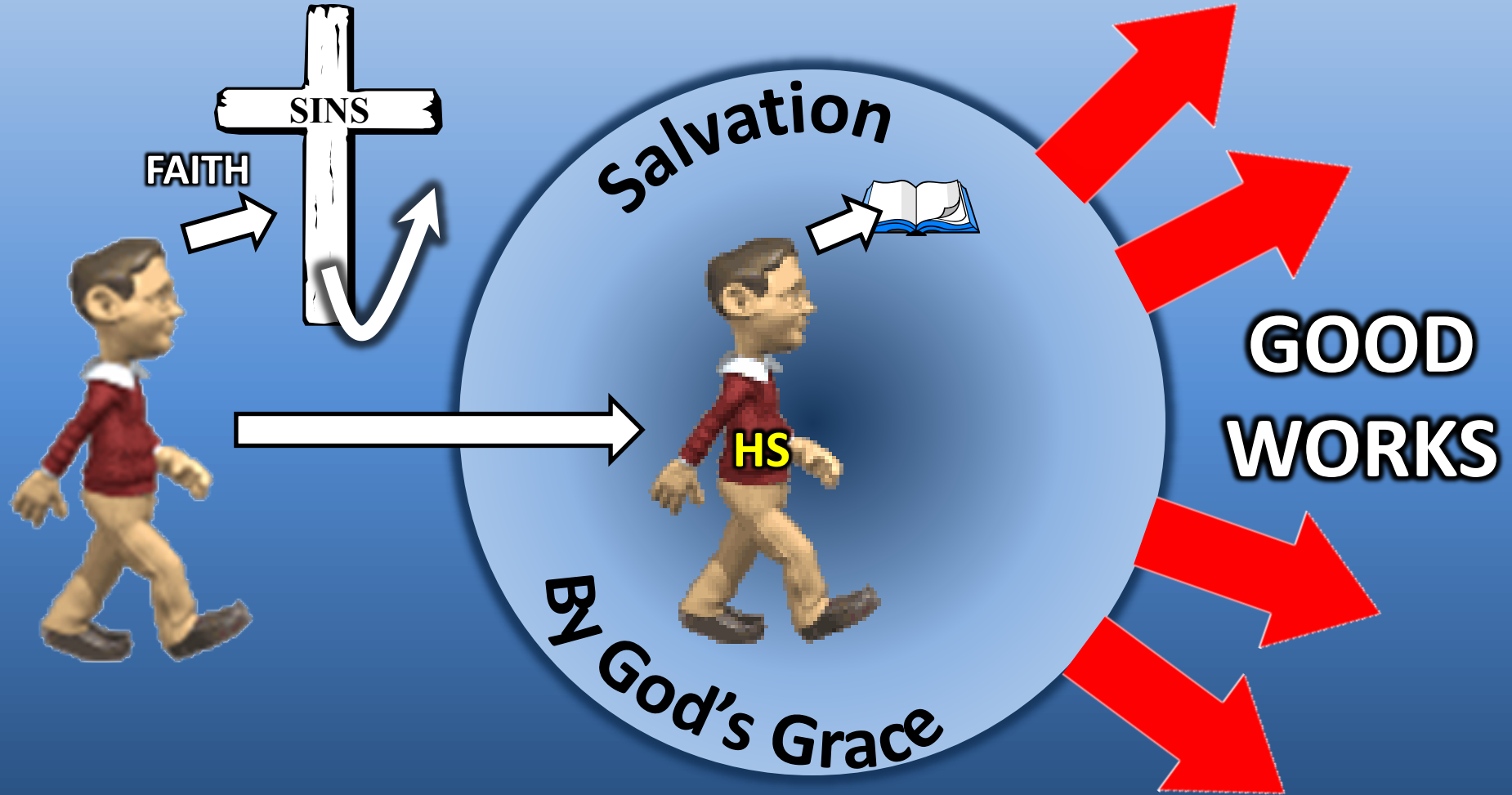
1. Fact

2. Faith

3. Feeling



The Proper Place of Good Works



For further explanation,

John 3:16 Illustrated - chrome-extension://efaidnbmnnnibpcajpcgglefindmkaj/
https://tithely-media-prod.s3.us-west-1.wasabisys.com/500663/John-3_16-Booklet-2nd-edition-with-New-Cover-B%26W.pdf

The Good News of Salvation – chrome-extension://efaidnbmnnnibpcajpcgglefindmkaj/
<https://tithely-media-prod.s3.us-west-1.wasabisys.com/500650/The-Good-News-of-Salvation.pdf>

Watch: *Getting the Gospel Right & Wrong* -
<https://www.youtube.com/watch?v=9pRUI9AHrtg>

Are You 100% Sure That You Have Eternal Life

www.youtube.com/watch?v=OuOOpcDNgdE&t=10s

Read: Let's Preach the Gospel -

<https://www.gracegospelpress.org/wp-content/uploads/2020/01/Lets-Preach-the-Gospel-2017.pdf>

7 Reasons Not to Ask Jesus into Your Heart -

<https://www.gracegospelpress.org/wp-content/uploads/2020/10/7-Reasons-Not-to-Ask-Jesus-Into-Your-Heart-Color-Cover.pdf>

1 Corinthians 2:1-5 And I, brethren, when I came to you, did not come with excellence of speech or of wisdom declaring to you the testimony of God. 2 For I determined not to know anything among you except Jesus Christ and Him crucified.

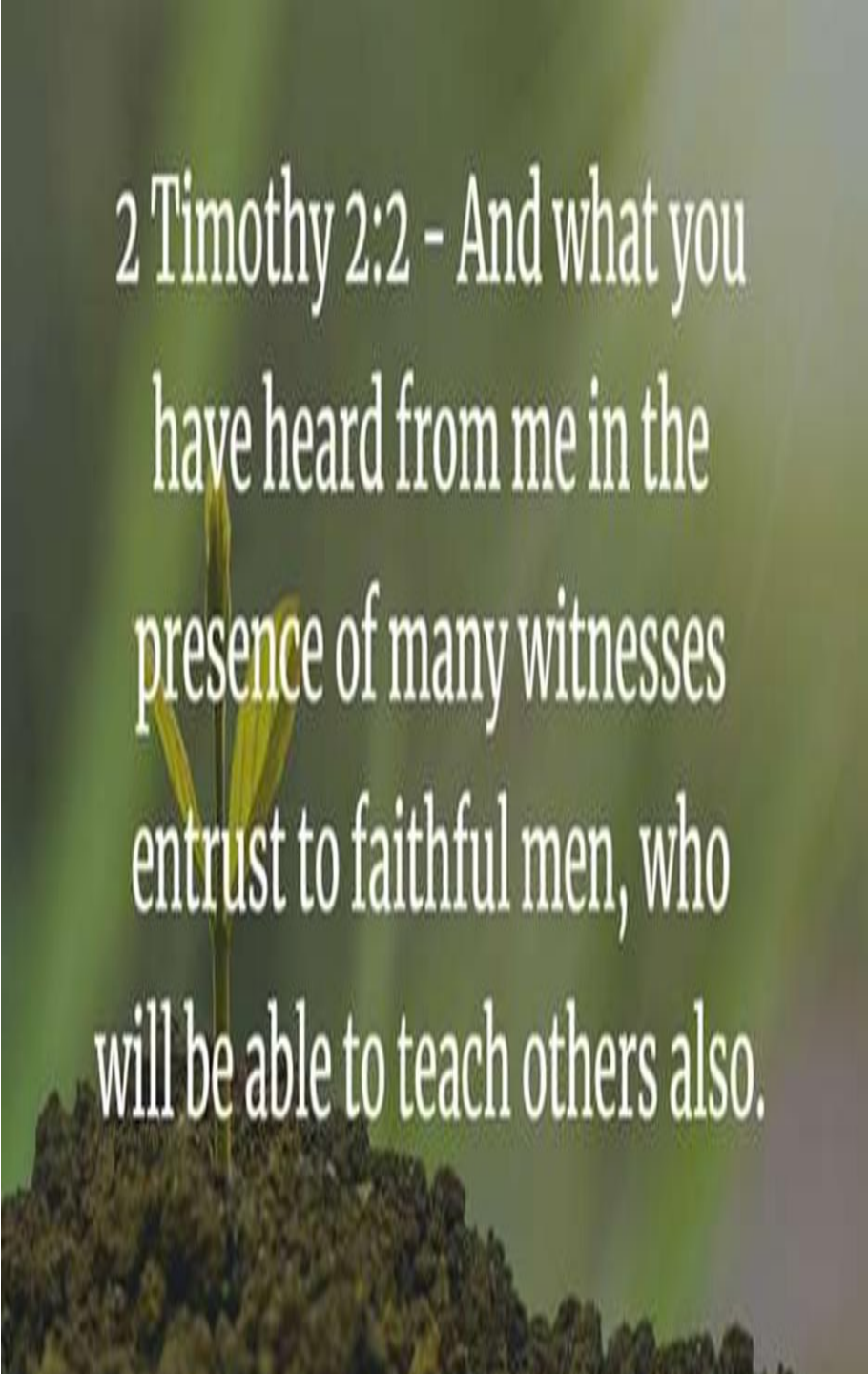
3 I was with you in weakness, in fear, and in much trembling. 4 And my speech and my preaching were not with persuasive words of human wisdom, but in demonstration of the Spirit and of power,

5 that your faith should not be in the wisdom of men but in the power of God.

One of the reasons that believers in Christ do not witness the Gospel to the lost is that they are **UNSURE HOW TO PROCEED as they have **not been EQUIPPED** to evangelize.**

Solution: BE WILLING TO GET EQUIPPED to evangelize & disciple others –

BY INSTRUCTION, EXAMPLE, & PRACTICE– EPH. 4:11-12; 2 TIM. 2:1-2.



2 Timothy 2:2 – And what you have heard from me in the presence of many witnesses entrust to faithful men, who will be able to teach others also.

B. THE SKELETON OF YOUR ‘BAD NEWS – GOOD NEWS**’ GOSPEL PRESENTATION**

1. The **CONTEXT** of the GOSPEL – The ***BAD NEWS***
 - a. **GOD is HOLY** – morally pure; without sin (Psalm 99:9)
 - b. **MAN is a SINNER** (Romans 3:23) &
 - c. the **PENALTY of SIN is DEATH** (Romans 6:23)

B. THE SKELETON OF YOUR 'BAD NEWS – GOOD NEWS' GOSPEL PRESENTATION

1. The **CONTEXT** of the GOSPEL – The BAD NEWS

2. The **CONTENT** of the GOSPEL – **The *GOOD NEWS***

a. God **LOVED** the **WORLD** of sinners {in spite of their sin} & desires to save them from the penalty of sin they justly deserve [Hell]. (1 Tim. 2:5-6)

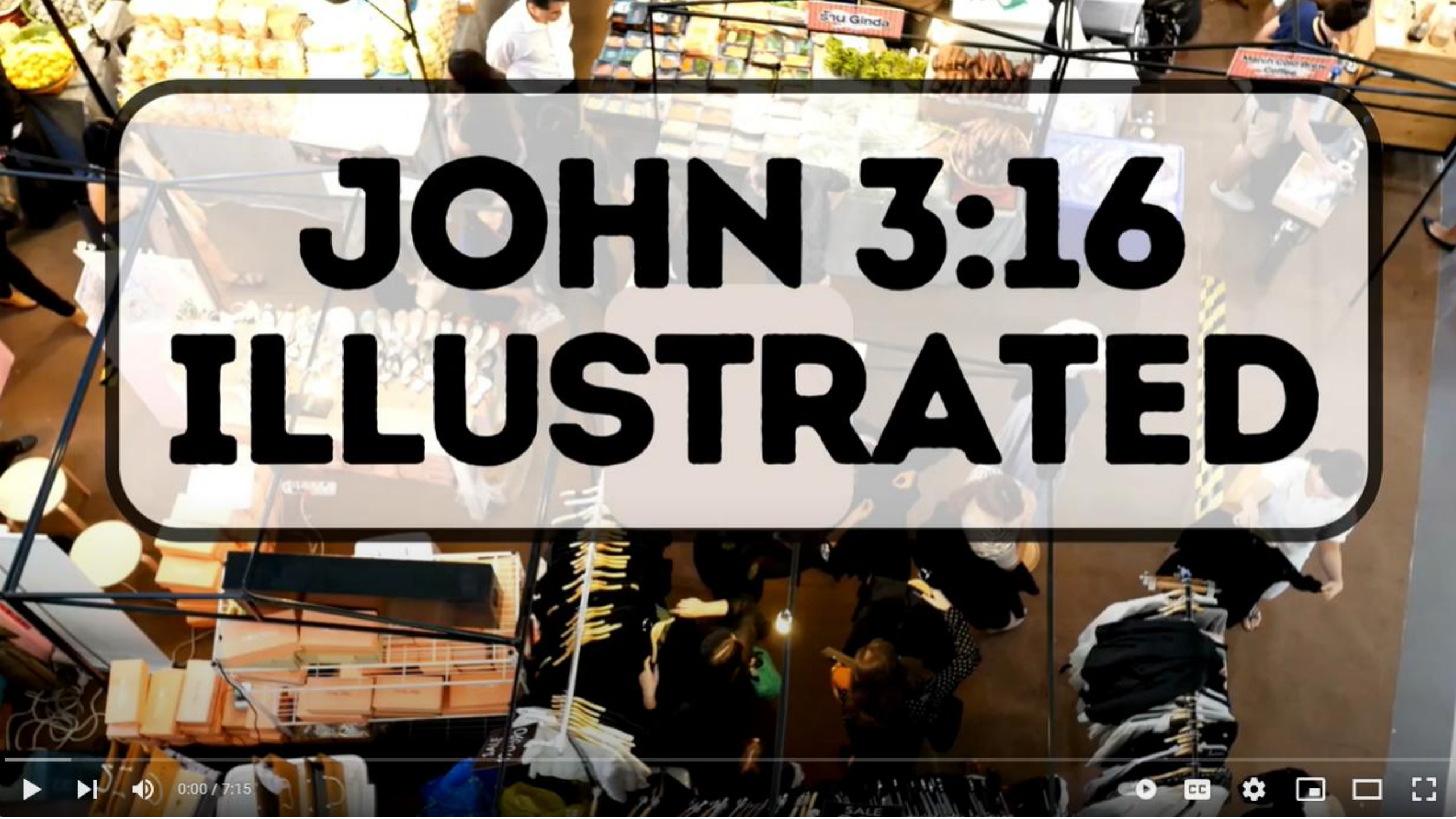
b. **JESUS CHRIST** {deity in sinless humanity} **DIED FOR ALL OUR SINS** {paying the penalty of sin in full} and **ROSE AGAIN** to give us eternal life as a gift. (1 Cor. 15:3-4)

B. THE SKELETON OF YOUR ‘BAD NEWS – GOOD NEWS’ GOSPEL PRESENTATION

1. The **CONTEXT** of the GOSPEL – The BAD NEWS
2. The **CONTENT** of the GOSPEL – The GOOD NEWS
3. The **RESPONSE** to the GOSPEL - simply to **TRUST** {believe, faith, rely on} in **JESUS CHRIST ALONE** to save us and give us the gift of eternal life because of His finished work and apart from good works, rituals, and efforts to keep the Law. (Rom. 5:8; John 3:16; Ephesians 2:8-9)

B. THE SKELETON OF YOUR 'BAD NEWS – GOOD NEWS' GOSPEL PRESENTATION

1. The **CONTEXT** of the GOSPEL – The BAD NEWS
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4. The **RESULTS** of trusting in Christ alone as presented in the Gospel: God keeps His promises & **SAVES US FROM HELL** {shall not perish} the moment we trust in Jesus Christ alone and He also gives us **ETERNAL LIFE** (John 3:16; 1 John 5:13) & **FORGIVES** us all their sins (Acts 10:43)!



JOHN 3:16 ILLUSTRATED



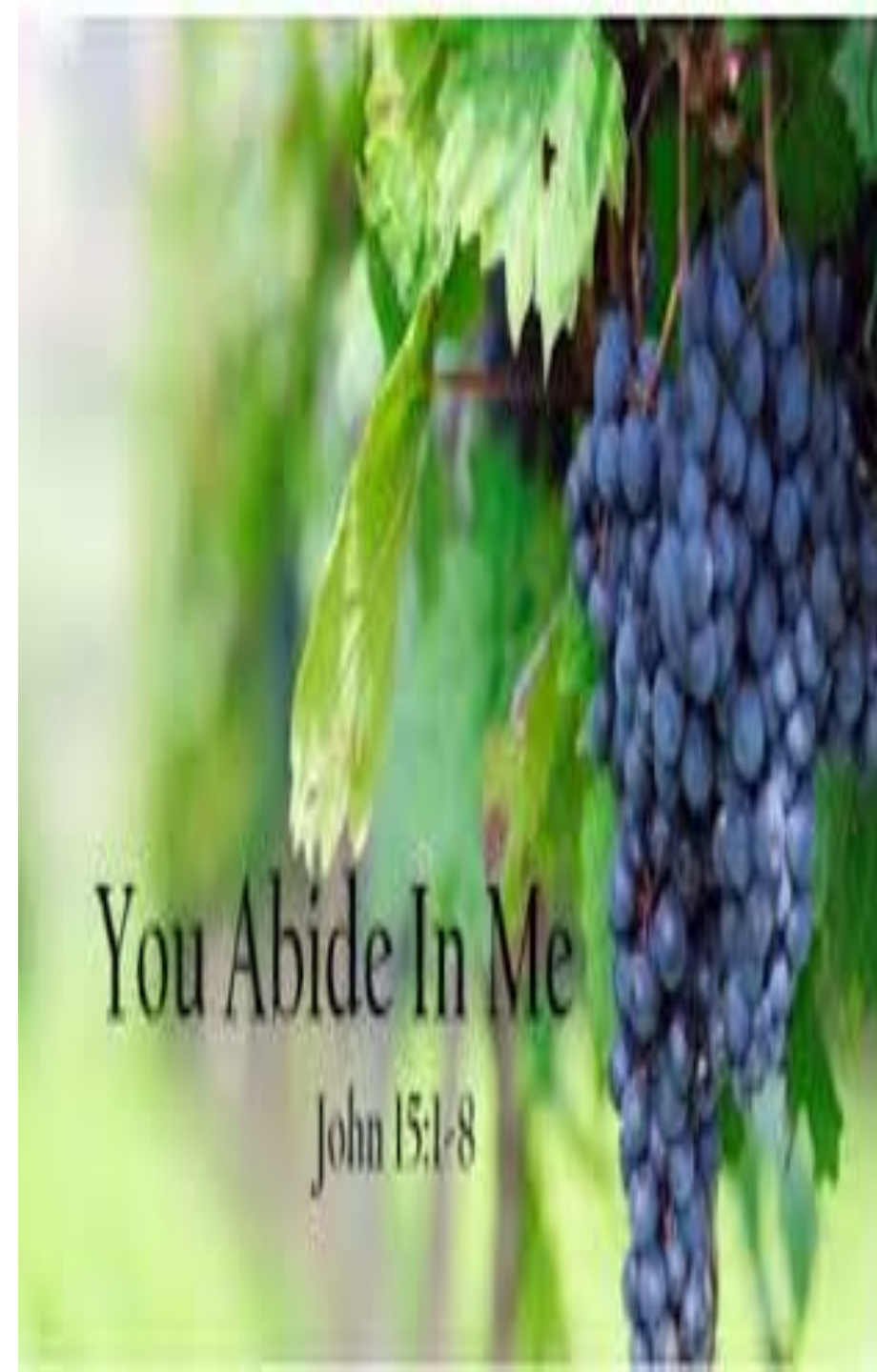
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C. LET'S REMEMBER TO HIGHLIGHT THE IMPORTANCE OF:

1. ABIDING IN CHRIST as our Lord said, “Without Me, you can do nothing.” {John 15:5}.

While having a method for evangelism, we still must recognize that we are not sufficient of ourselves but our sufficiency is from God {2 Cor. 3:5-6} so as to walk in yielded dependence upon the Lord {Rom. 6:11-13} & to trust the Holy Spirit to use the Word of God to convict & convince the lost {Jn 16:7-11}.

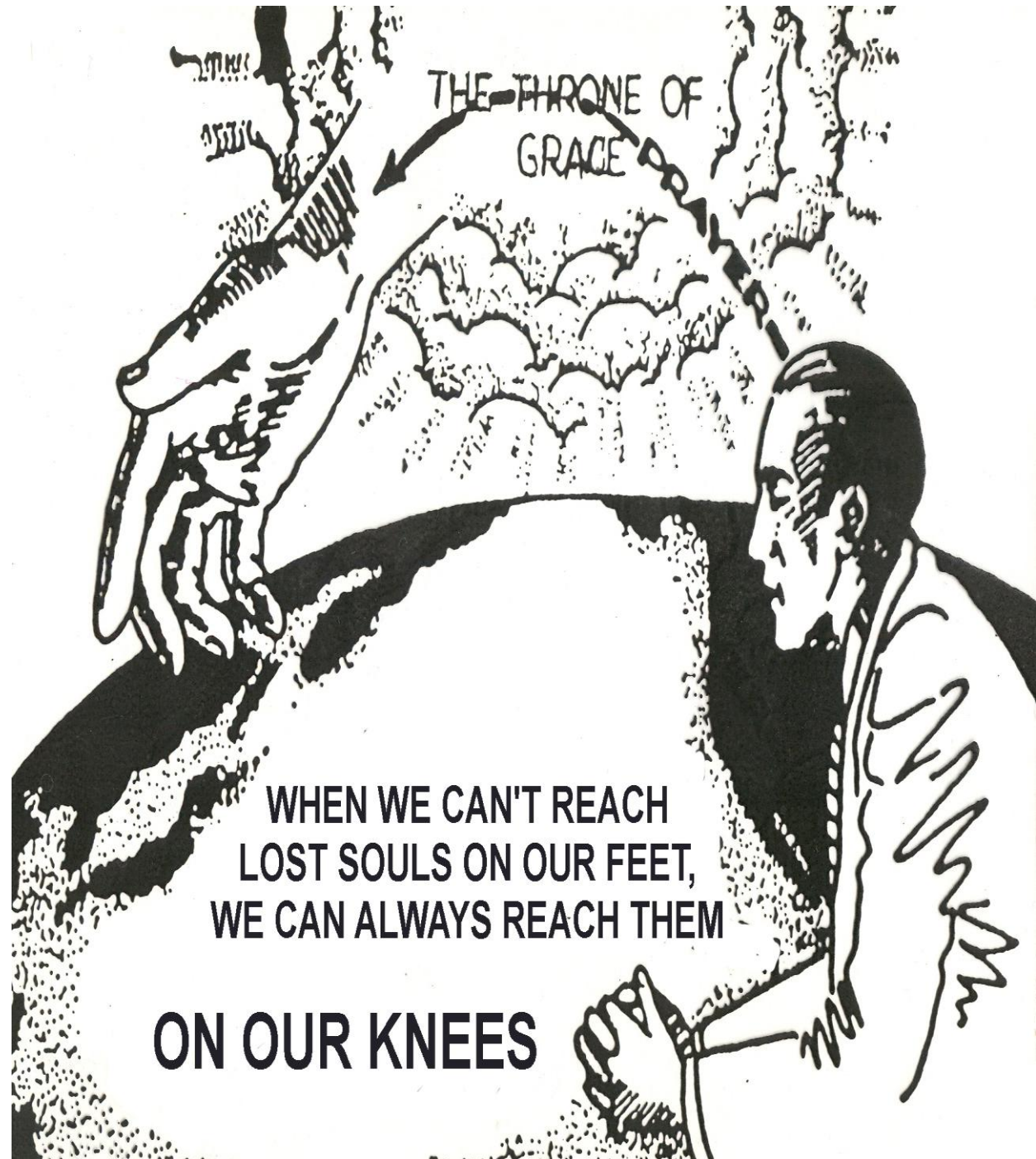


C. LET'S REMEMBER TO HIGHLIGHT THE IMPORTANCE OF:

1. ABIDING IN CHRIST as our Lord said, “Without Me, you can do nothing.” {Jn 15:5}
2. **PRAYER**, if possible, before, during, and after presenting the Gospel. {Eph. 6:18-20; Col. 4:2-4}.

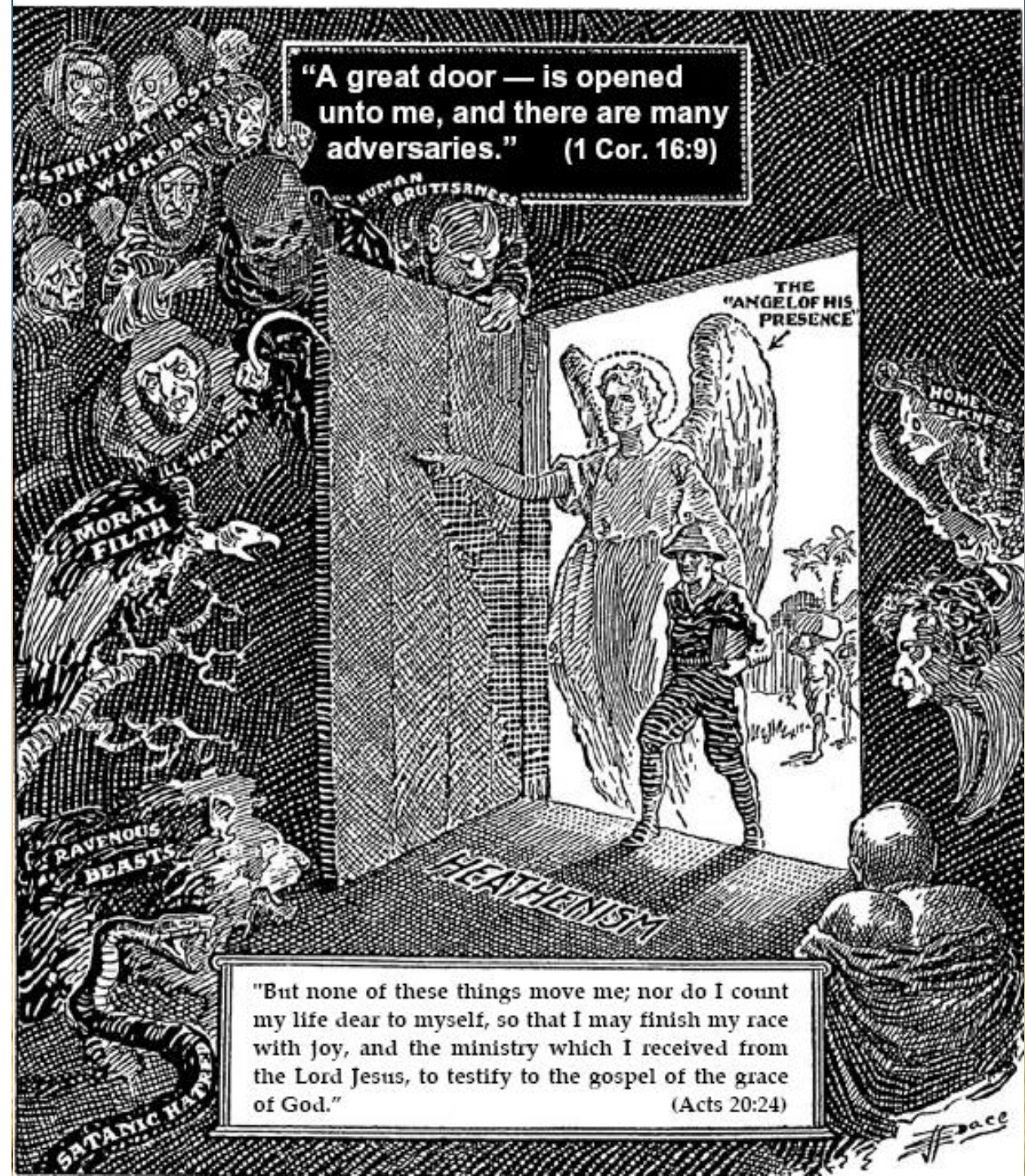
Colossians 4:2-5

² Continue stedfastly in prayer, watching therein with thanksgiving; ³ withal praying for us also, that God may open unto us a door for the word, to speak the mystery of Christ, for which I am also in bonds; ⁴ that I may make it manifest, as I ought to speak. ⁵ Walk in wisdom toward them that are without, redeeming the time.



WHEN WE CAN'T REACH
LOST SOULS ON OUR FEET,
WE CAN ALWAYS REACH THEM

ON OUR KNEES

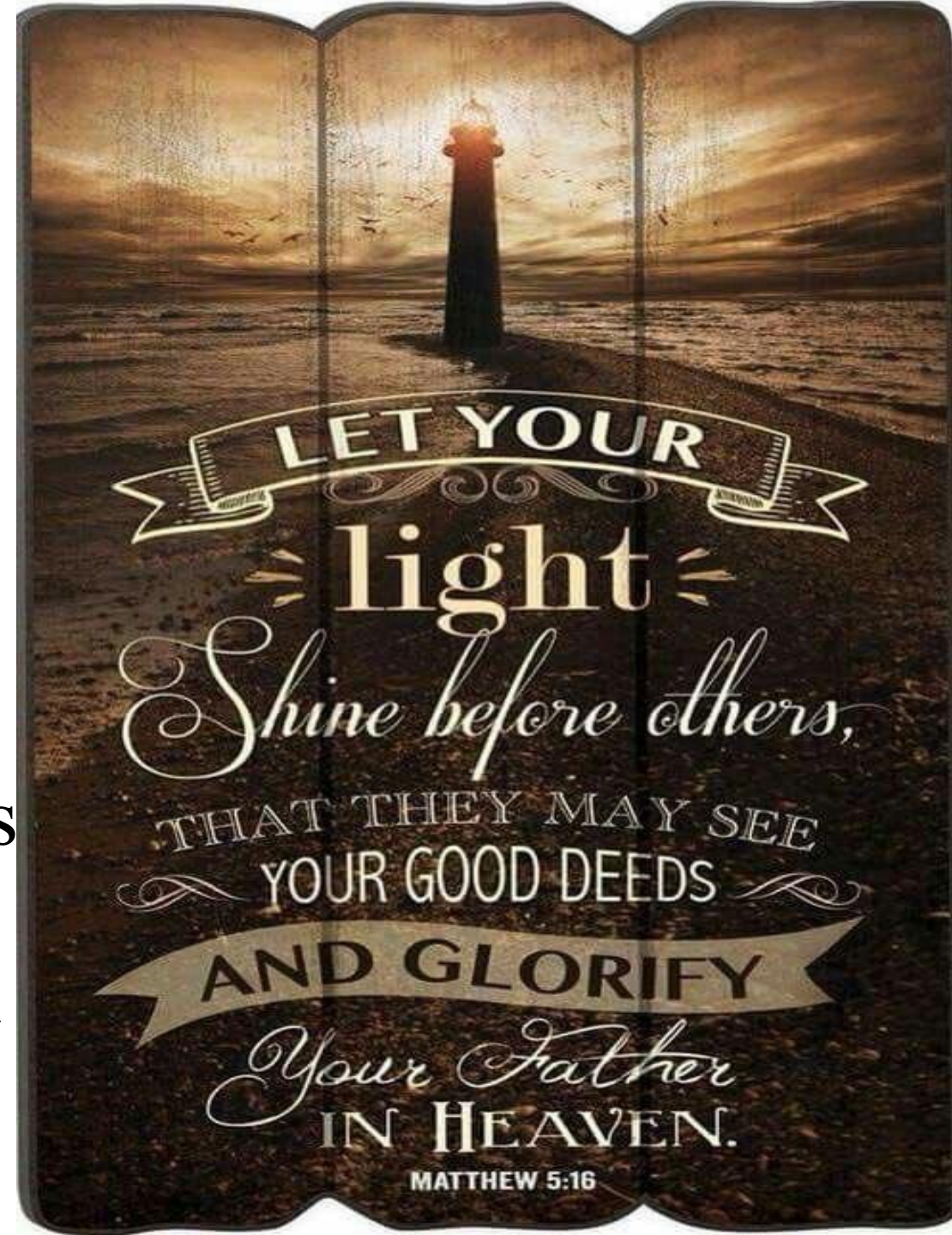


"A great door — is opened
unto me, and there are many
adversaries." (1 Cor. 16:9)

"But none of these things move me; nor do I count
my life dear to myself, so that I may finish my race
with joy, and the ministry which I received from
the Lord Jesus, to testify to the gospel of the grace
of God." (Acts 20:24)

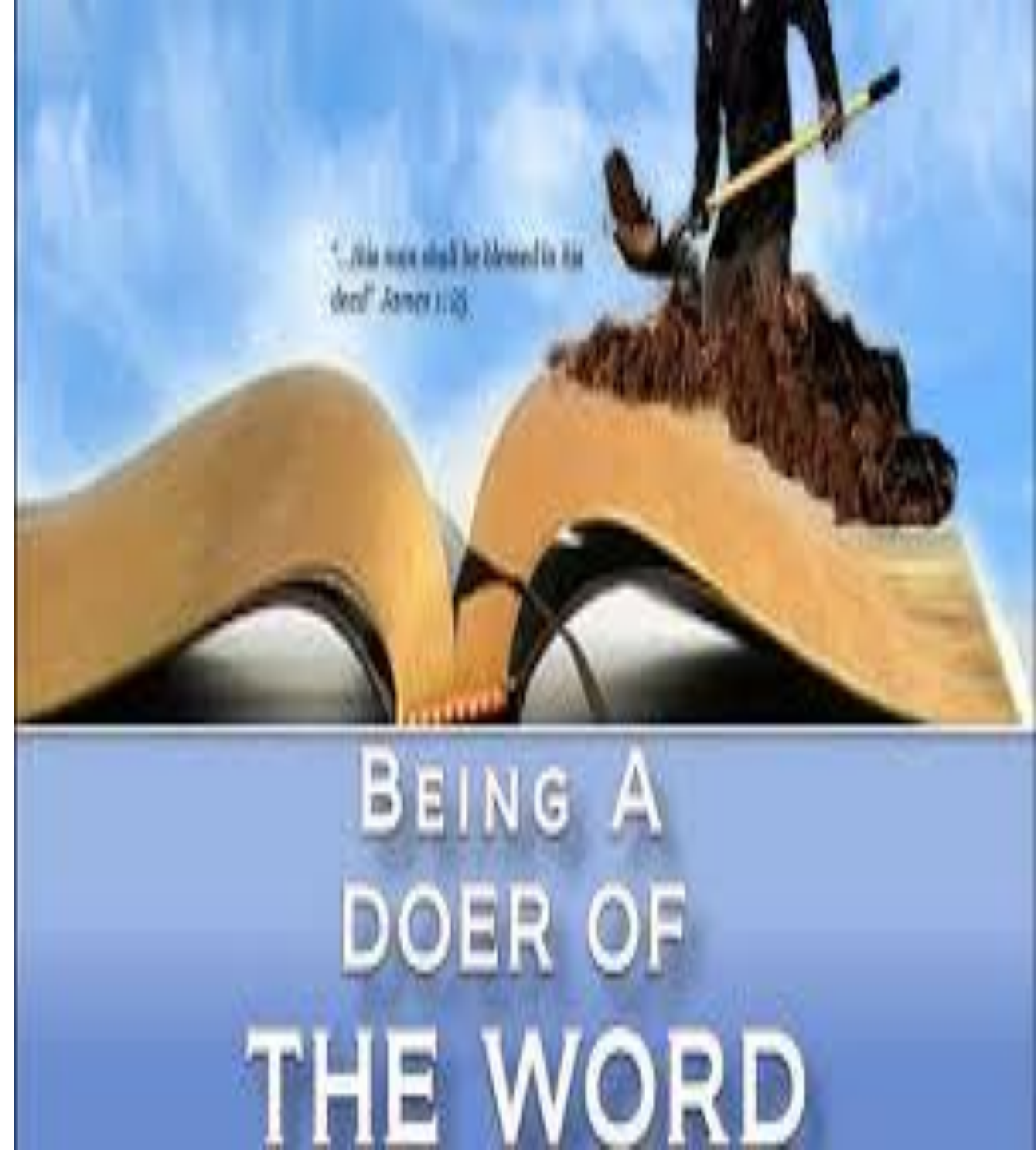
C. LET'S REMEMBER TO HIGHLIGHT THE IMPORTANCE OF:

1. ABIDING IN CHRIST.
2. PRAYER.
3. **YOUR GODLY WALK & TESTIMONY** which should not be a stumbling block but a steppingstone to point others to Jesus Christ in providing a believable platform for the power of the Gospel that you proclaim. {Col. 4:5-6; Phil. 2:14-16; Matt. 5:16}



C. LET'S REMEMBER TO HIGHLIGHT THE IMPORTANCE OF:

1. ABIDING IN CHRIST.
2. PRAYER.
3. YOUR GODLY WALK & TESTIMONY.
4. **PRACTICE** explaining the Gospel and using the various tools.



C. LET'S REMEMBER TO HIGHLIGHT THE IMPORTANCE OF:

1. ABIDING IN CHRIST.
2. PRAYER.
3. YOUR GODLY WALK & TESTIMONY.
4. PRACTICE explaining the Gospel and using the various tools.
5. **FIRSTHAND OBSERVATION & TRAINING** is invaluable with feedback to improve.
6. **FOLLOW-UP IF POSSIBLE** – either personally (this is best), or through usage of sound books for newer believers like “I’m SAVED! NOW WHAT?” by Dennis Rokser, etc.

C. VARIOUS METHODS / APPROACHES TO PRESENT THE GOSPEL.

- 1. The SHORT ON TIME approach.**
- 2. The SIMPLE BAD NEWS / GOOD NEWS approach – the Romans Road Repaved – by drawing a simple diagram or using a wallet / cell phone.**
- 3. The SYSTEMATIC JOHN 3:16 DIAGRAM ILLUSTRATION approach.**
- 4. The CHRONOLOGICAL approach.**
- 5. The AUTOMATED VERSION approach.**

THE VARIOUS METHODS / APPROACHES TO PRESENT THE GOSPEL.

by Pastor Dennis Rokser – Grace for the
Race Ministries -

www.gracefortheraceministries.org

- The **SHORT ON TIME** approach like when going through a drive through; or when a maintenance man comes to your house; or when you meet someone on a bus, at a game; a clinic or hospital visit; etc.}



1. The SHORT ON TIME approach.

a. *Start the conversation with questions:*

1) Do you mind if I ask you a question, *Are you a person of faith?*

2) *Do you know for sure, 100%, that you are going to Heaven?*

3) If time permits you can ask, *Why do you think Jesus Christ should let you into Heaven because not everyone gets in?*

1. The **SHORT ON TIME** approach.

a. Start the conversation *with questions*:

b. *How to proceed?*

- 1) If you have little time & they answer “*Yes, I know for sure I’m going to Heaven*”, you can reply, “*that’s great! Then I think you will really like this booklet / video that explains John 3:16 which says God so loved the world Can I give you one?*”
{This applies to any Gospel tract you have available.}
- 2) If you have little time and they answer: “*No, I don’t know for sure that I’m going to Heaven*” or “*I hope I’m going*” or “*I’m working at it*”, Then you reply, “*I think you will find this booklet / video very helpful as it explains John 3:16 which says ... For God so loved the world that Can I give you one?*”

- 3) If you have more time, you can engage them further by saying, *“Most people think Heaven is a reward for the righteous, but it is actually a gift for the guilty that was paid in full by Jesus Christ. If you want to understand this, I would love to give you a booklet that explains this.”*
- 4) If they seem hesitant about taking a Gospel tract, I say something like: *“What I really like about this booklet is that it doesn’t talking about finding a RELIGION and following a bunch of laws to try to get to Heaven, but it explains how you can have a RELATIONSHIP WITH GOD which lasts forever by God’s grace and know it. I believe this booklet can help you like it helped me.”*
- 5) If someone does not have time to talk further, encourage them to scan the QR code on the backside of the John 3:16 Illustrated tract or card so that they can watch the Gospel later via video.

C. VARIOUS METHODS / APPROACHES TO PRESENT THE GOSPEL.

1. The SHORT ON TIME approach.
2. The **SIMPLE BAD NEWS / GOOD NEWS** approach – the Romans Road Repaved – by drawing a simple diagram or using a wallet / cell phone.



2. The **SIMPLE BAD NEWS / GOOD NEWS** approach – *the Romans Road Repaved* –
a. *Start the conversation with questions:*

1) *Are you a person of faith?*

2) *What do you think are your chances of going to Heaven from 0 -100%?*

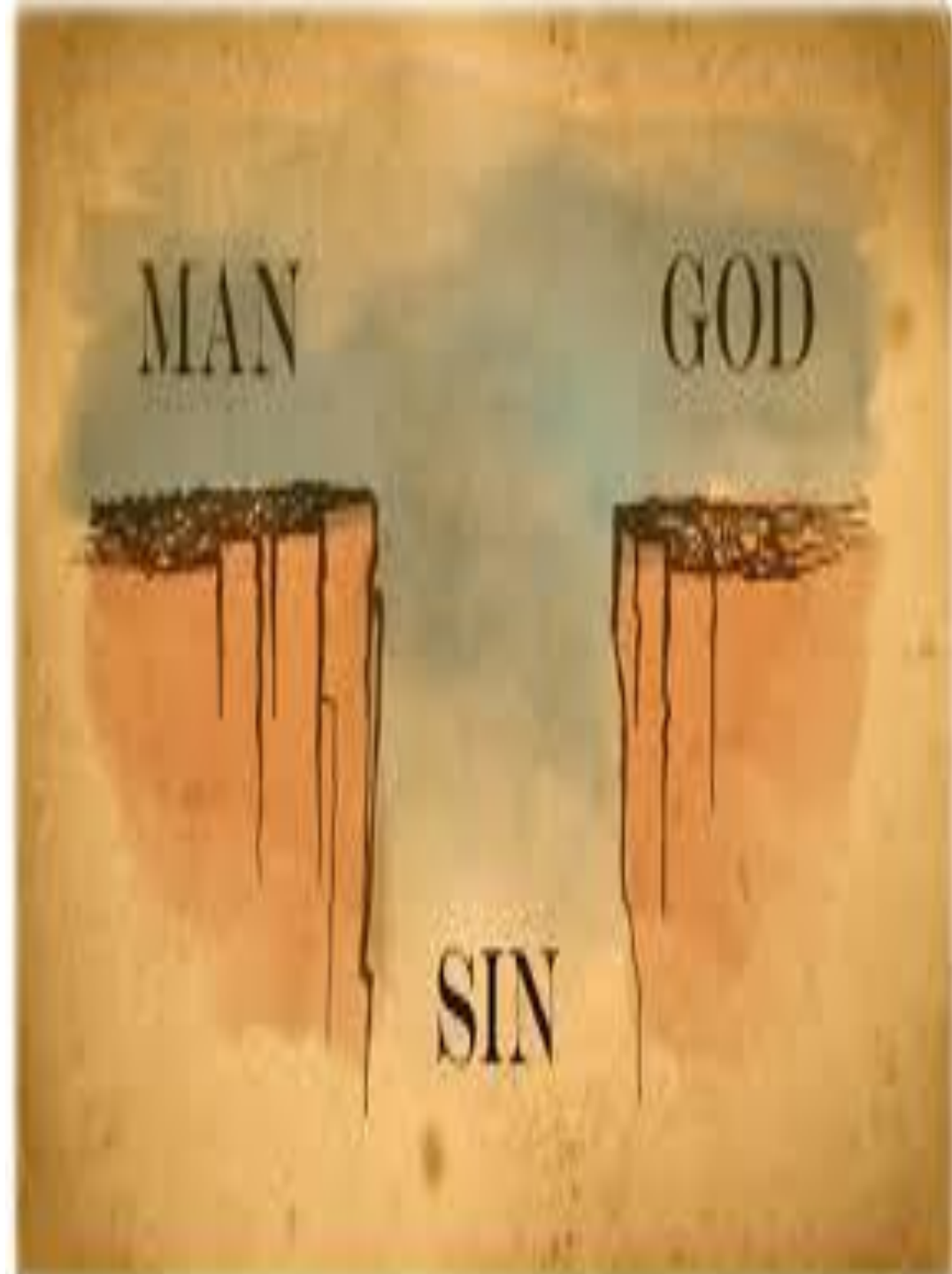
3) *Why should Jesus Christ let you into His holy Heaven?*

4) {If they claim to be saved, ask them} *Is there anything a person can do to lose his salvation?*

b. Explain the *context*, *content*, *response* & *results* of the Gospel.

1) The **BAD NEWS** - God is holy {morally perfect} & man has sinned {broken God's laws; Romans 3:10-12, 23} and the penalty for sin is death or separation from God {Romans 6:23a}.

This provides the *context* for the Gospel and is needed.



b. Explain the *context, content, response & result* of the Gospel.

1) **The BAD NEWS.**

2) **The GOOD NEWS –**

God loved us and sent Jesus Christ {God who became sinless man} who died for our sins {Romans 5:8}, {paying the penalty of sin for us in full} and He rose again to give eternal life as a free gift {Romans 6:23b} by faith alone in Christ alone {Romans 5:1} apart from good works {Rom. 4:3-5}.



Draw a simple diagram
{like on a napkin} **as you**
explain the BAD NEWS –
GOOD NEWS using your
cell phone Bible or
whatever.

**{Let me illustrate and
then let's practice.}**



**You could use the wallet
or cell phone illustration:**

**[https://www.youtube.com/
watch?v=I3A5mXtS9Lc](https://www.youtube.com/watch?v=I3A5mXtS9Lc)**

**Let me have Pastor Tom
Cucuzza demonstrate this
for us.**



C. VARIOUS METHODS / APPROACHES TO PRESENT THE GOSPEL.

1. The SHORT ON TIME approach.
2. The SIMPLE BAD NEWS / GOOD NEWS approach – the Romans Road Repaved – by drawing a simple diagram or using a wallet / cell phone.
3. **The SYSTEMATIC JOHN 3:16 DIAGRAM ILLUSTRATION approach.** {to be used in personal contact opportunities if you have 15 minutes or longer or public venues like fairs, flea markets, etc. This is when you can use a John 3:16 diagram sheet to proceed.}

3. The SYSTEMATIC JOHN 3:16 DIAGRAM ILLUSTRATION approach.

- a. Getting started.* In personal conversation, it starts with the same 3 or 4 questions:
- 1) Are you a person of faith?
 - 2) What do you think are your chances of going to Heaven from 0 -100%?
 - 3) Why should Jesus Christ let you into His holy Heaven?
 - 4) {If they claim to be saved, ask them} Is there anything someone can do to lose his/her salvation?

Write down their answers somewhere on the sheet to reference later.

In a public venue {like a fair, flea market, etc.}, you can use the *spiritual survey questionnaire*.

{see other sheet}



2026 SPIRITUAL VIEWPOINT QUESTIONNAIRE

THE QUESTIONS

1. Did you grow up with any sort of spiritual/church background?

2. Do you believe that

_____ there is one God (monotheist)

_____ there are many gods (polytheist)

_____ there is no God (atheist)

_____ I'm not sure (agnostic)

3. Do you believe that there are moral absolutes (definite rights and wrongs in the world)?

4. Have you ever personally done something that you know to be wrong? (Yes or no)

2026 SPIRITUAL VIEWPOINT QUESTIONNAIRE

5. Do you believe there are consequences for doing wrong?

6. What is “grace” - what does it mean?

7. Do you believe there is a Heaven and a Hell?

2026 SPIRITUAL VIEWPOINT QUESTIONNAIRE

8. If you died today, what do you think your personal chances are of making it to heaven?

I am positively for sure going to heaven. (100%)

I probably will make it to Heaven (80-90%)

I hopefully will make it to Heaven (50-80%)

I might make it to Heaven (20-50%)

I have no chance at all of going to Heaven (0%)

9. If you believe that you might go to Heaven, why would God let you in?

10. Circle which of the following condition(s) are NECESSARY to do in order to become a Christian and to be saved from Hell?

Repent of your sins

Be faithful to Christ

Ask or invite Jesus into your heart

Obey 10 commandments

Believe (trust) in Jesus Christ alone

**Submit or surrender
to Christ as Lord of your life**

**Give your life to Christ
publicly**

Confess Christ

Be water baptism

Live a holy life

11. Is Heaven something that is free {a gift} or is it something you must earn {a reward}?

12. What are the reasons or basis for what you believe?

Thank you. This completes our spiritual viewpoint survey today. (We keep surveys to tally results.)

The value of asking these questions is that it will give you a good idea what the person believes, if they understand the Gospel, whether they have 100% assurance or not, and what you may need to emphasize and clarify as you explain the Gospel.

However, this is NOT the time to interact or correct their wrong answers, as you have solicited their feedback for the survey.

b. Transitioning to the John 3:16 Diagram. Transition quickly to get to the Gospel diagram sheet.

If they are short of time, just ask the last 4 questions of the questionnaire and not all 12.

Then, after asking their permission, proceed to the *John 3:16 Gospel diagram* sheet.

You can request permission from them by utilizing such lines as:

- “*How would you like to be able to change your answer from 70% sure of going to Heaven to 100%?*”
- “*Would you like to see what the Bible says is necessary to go to Heaven so you can be 100% sure?*”
- “*Would you like to see how I present the Gospel and illustrate John 3:16?*” {to those with right answers}

c. Explaining the John 3:16 diagram -

proceed to give them the Gospel via the John 3:16 diagram and let the Holy Spirit utilize the scriptural verses you present to do the convicting / convincing.

Explain the correct biblical answers to their wrong answers *after* they hear the Gospel & clarify the wrong answers *later* as needed.

Usually, they will notice their wrong answers as you clarify things, but sometimes you will need to explain them specifically toward the end.

3. The SYSTEMATIC JOHN 3:16 DIAGRAM ILLUSTRATION approach.

a. *Getting started.*

b. *Drawing out and going through the John 3:16 Illustrated diagram* – whether you use the 8x11 or 11x17 sheet, remember to explain the...

- 1) **BAD NEWS / CONTEXT:** {*For God so loved the world*}
- 2) **GOOD NEWS / CONTENT:** {*that He gave His only begotten Son*}
- 3) **RESPONSE:** {*that whoever believes in Him*}
- 4) **RESULTS:** {#1} *should not perish* {#2} *but have everlasting life.*

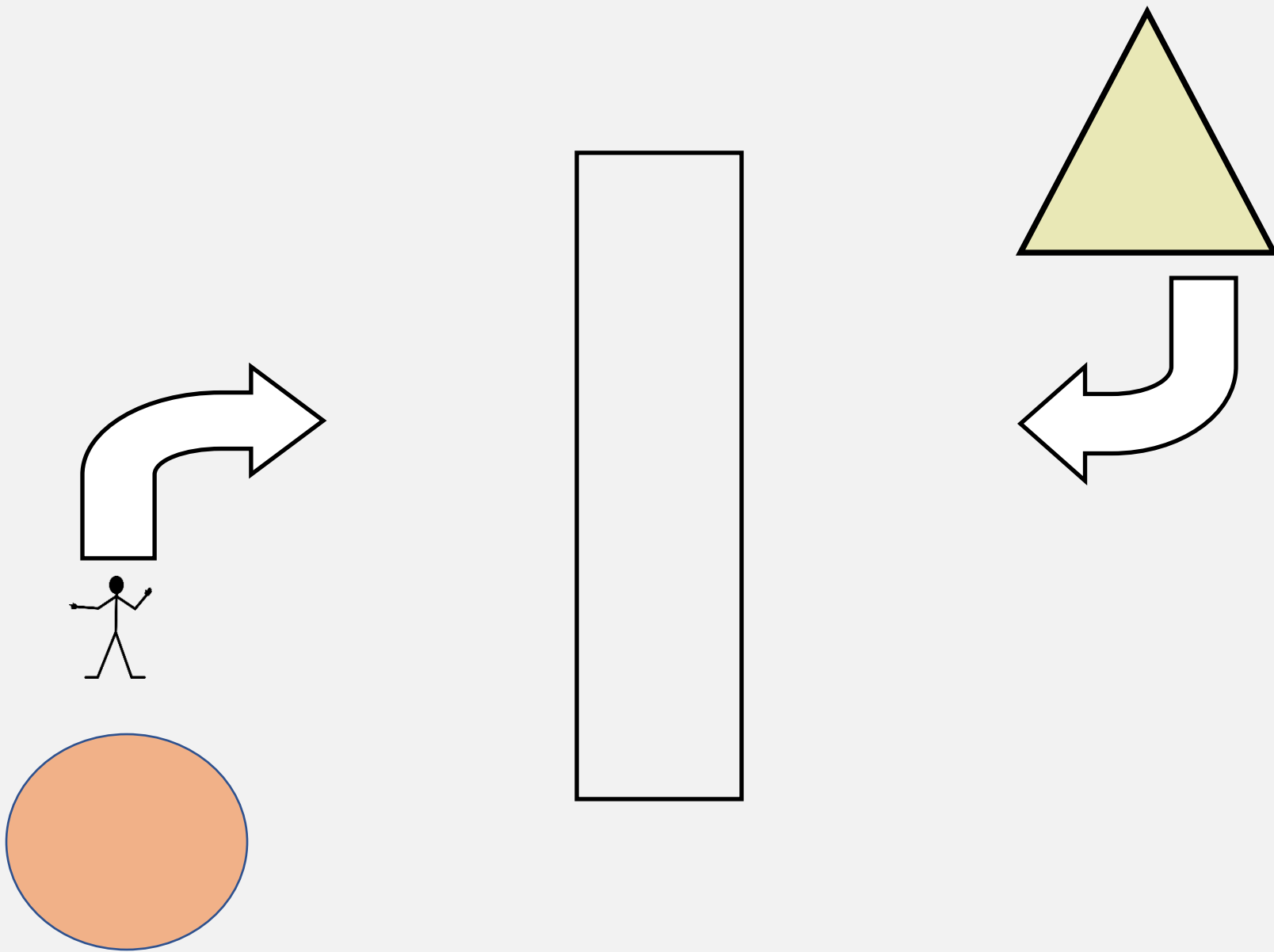
In doing this, you:

1) start by reading John 3:16 & highlight a key word one at a time as you present the Gospel

2) draw step by step the appropriate diagram on the left side of the paper

3) follow each time by reading the appropriate verse(s) on the right side, that explain first

Demonstrate



If what I explained to you today is true, what ultimately condemns a person to Hell?

It is their unwillingness to trust in Jesus Christ alone who died for their sins and rose again.

John 3:18 "He who believes in Him is not condemned; but he who does not believe is condemned already, because he has not believed in the name of the only begotten Son of God.

Some tips to remember:

- Practice explaining the Gospel this way over and over again and observe others doing it till you feel comfortable doing it.**
- Have them read out loud the verses if they are comfortable to do so.**
- Remember the Holy Spirit will enable you and He must open their eyes to the Gospel.**
- Avoid rabbit trails and keep the main thing the main thing.**

Sometimes homosexuals and others want to create a stir or perhaps come to the fair booth feeling condemned by Christians and without hope. Do not get into a discussion with them about their particular sin {any more than anyone else's} but go through the good news of the Gospel they need to hear & believe.

If homosexuality becomes an issue {and sometimes they make it such} it is helpful for the homosexual to know that God loves them regardless of their sins - like He does with us, that Christ died for their sins - like He did for us, that God is willing to save them by His grace – like He has done for us, and that their “lifestyle” will not keep them out of Heaven but their unbelief in Christ will - like everyone else.

Many homosexuals do not think there is forgiveness or grace by God available to them UNLESS they change their lifestyle. This is putting the cart before the horse and making their sin the issue instead of the Son. Remember that the ground is level at the cross and we come to Christ “just as I am” by faith in Him alone to wash our sins away. Amen?

If in a public venue, **never argue or speak loudly if they are negative and resistant**. Thank them for coming in and taking the survey, etc.

If needed, state we will have to ‘agree to disagree’ and end the conversation.

There is no value in winning the battle & losing the war {like getting kicked out of the Fair}.

God will bring along more positive people to hear the Gospel people and let the negative ones go. (See Acts 17:30-34)

- *If you don't have a John 3:16 Diagram sheet available, you can use a John 3:16 Illustrated booklet to share, or a napkin, or a wallet, or a cell phone, or just a Bible.*
- *Including personal illustrations can be helpful such as a person drowning, standing before a just Judge, etc.*
- *Remember to give God the glory for whatever is done while being thrilled with the power of the Gospel.*

3. The SYSTEMATIC JOHN 3:16 DIAGRAM ILLUSTRATION approach.

a. *Getting started.*

b. *Drawing out and going through the John 3:16 Illustrated diagram – remember to explain the...*

1) CONTEXT: {*For God so loved the world*}

2) CONTENT: {*that He gave His only begotten Son*}

3) RESPONSE: {*that whoever believes in Him*}

4) RESULTS: {1} should not perish {2} but have everlasting life.

c. *How to summarize & review:*

1) You can walk through the diagram generally pointing to the pictures: what have we seen today? Or

2) You can walk through & circle the key words from the verses they have read.

Psalm 99:9 “Exalt the LORD our God, And worship at His holy hill; For the LORD our God is **holy**.”

Romans 3:23 “For all have **sinned** and fall short of the glory of God.”

Romans 6:23 “For the wages of sin is **death**”

Romans 5:8 “But God demonstrates His own love toward us, in that while we were still sinners, **Christ died** for us.”

Ephesians 2:8-9 “For by **grace** you have been saved through **faith** and that not of yourselves, it is the gift of God, not of works, lest anyone should boast.”

1 John 5:13 “These things I have written to you who believe in the name of the Son of God, that you may **know** that you have eternal life.”

John 5:24 “Most assuredly, I say to you, he who hears My word and believes in Him who sent Me has everlasting life, and shall not come into judgment, but has passed from **death** into **life**.”

100%

3. The SYSTEMATIC JOHN 3:16 DIAGRAM ILLUSTRATION approach.

a. *Getting started.*

b. *Drawing out and going through the John 3:16 Illustrated diagram – remember to explain the...*

c. *How to summarize & review:*

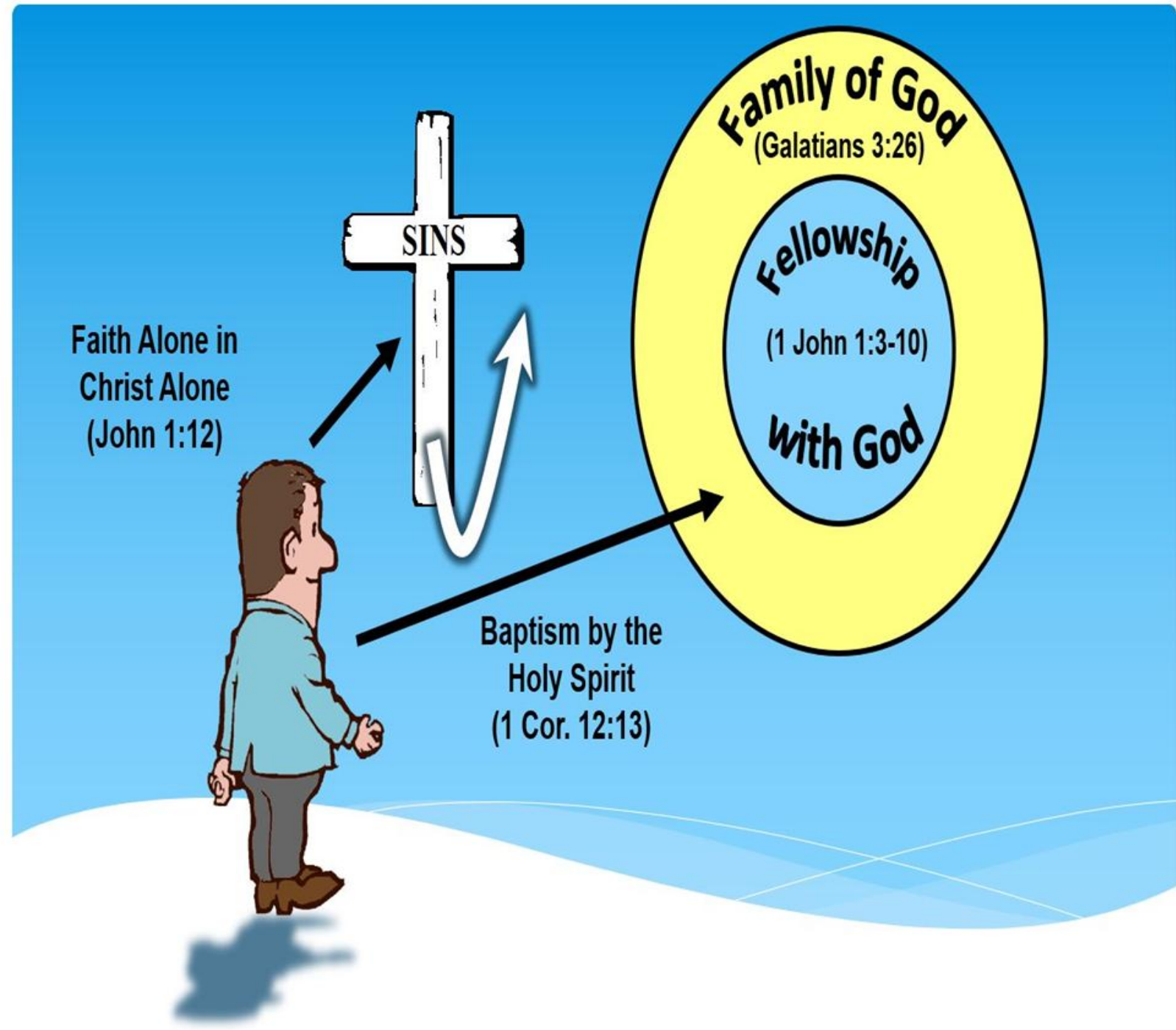
d. *How to personalize your Gospel presentation and invite them to believe in Christ by asking questions again to find out where they are at in their understanding.*

1) You can put their name in John 3:16 to personalize this:

“For God so loved _____, that He gave His only begotten Son to die for _____, that if _____ would simply trust or believe in Him, _____ would not perish, but _____ would have right now and forever everlasting life.”

- 2) You could ask them: *“what are your chances of going to Heaven now? Why?”* {interact & clarify}
- 3) *“You mentioned in our initial survey questions that you needed to ‘repent from your sins’ to be saved? Is that what John 3:16 stated? Can you see a difference?”*
- 4) *“You stated early that you thought you could ‘lose your salvation’. Do you still think this?”*
- 5) You can invite them to choose to believe the Gospel {though I wouldn’t lead them in prayer}
- 6) You could ask them if there is anything hindering them from choosing to trust in Christ alone to save them right now?

e. Utilize the backside of the *John 3:16 Illustrated diagram* to clarify truths further as needed:

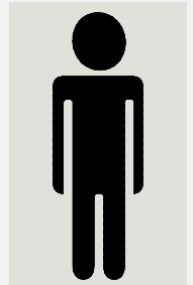


Family of God

Fellowship with God

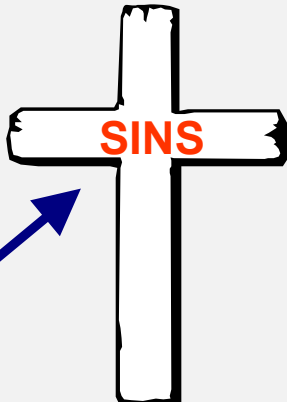
If we confess our sins, He is faithful and just to forgive us our sins and to cleanse us from all unrighteousness. (1 John 1:9)

There is only one way to be born again – by faith in Jesus Christ alone

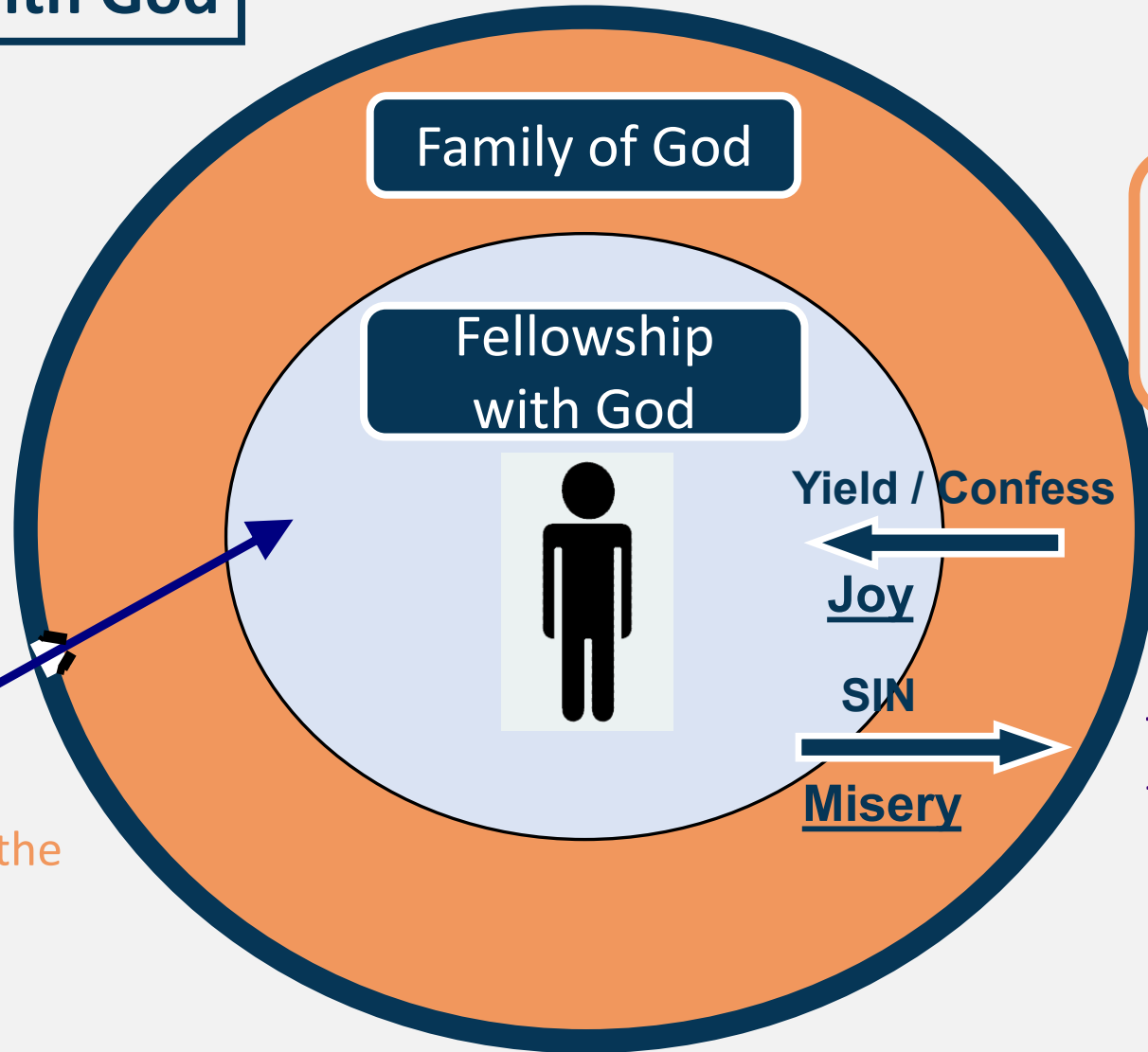


Lost Sinner

Faith



Baptism by the Holy Spirit
1 Cor 12:13



No child will ever penetrate through this wall!

The way of transgressors is hard (Proverbs 13:15)

For you are all sons of God through faith in Christ Jesus (Galatians 3:26).

If You Cannot Lose Salvation - What *Can* You Lose?

Joy

(Psalm 51:12)

Testimony

(Matt 5:13-16, Phil 2:13-16)

Ministry

To Others

(Matt 20:28, Heb 6:10)

Fruitfulness
For The Lord

(John 15:1-8, 2 Peter 1:8)

Direction
In Life

(Mark 8:34-38)

Assurance
Of Salvation

(2 Peter 1:9)

Faith

(2 Tim 2:11-13, 4:1-5)

Civil Rights

(John Law!)

Reward

(1 Cor 3:11-15)

C. VARIOUS METHODS / APPROACHES TO PRESENT THE GOSPEL.

1. The SHORT ON TIME approach.
2. The SIMPLE BAD NEWS / GOOD NEWS approach – the Romans Road Repaved – by drawing a simple diagram or using a wallet / cell phone.
3. The SYSTEMATIC JOHN 3:16 DIAGRAM ILLUSTRATION approach.

4. The CHRONOLOGICAL DIAGRAM approach:

When is this needed? When you are talking with someone that lacks a Judeo - Christian background or frame-of-reference {like a Buddhist, Hindu, Moslem, Agnostic, etc. which is more & more the case}.

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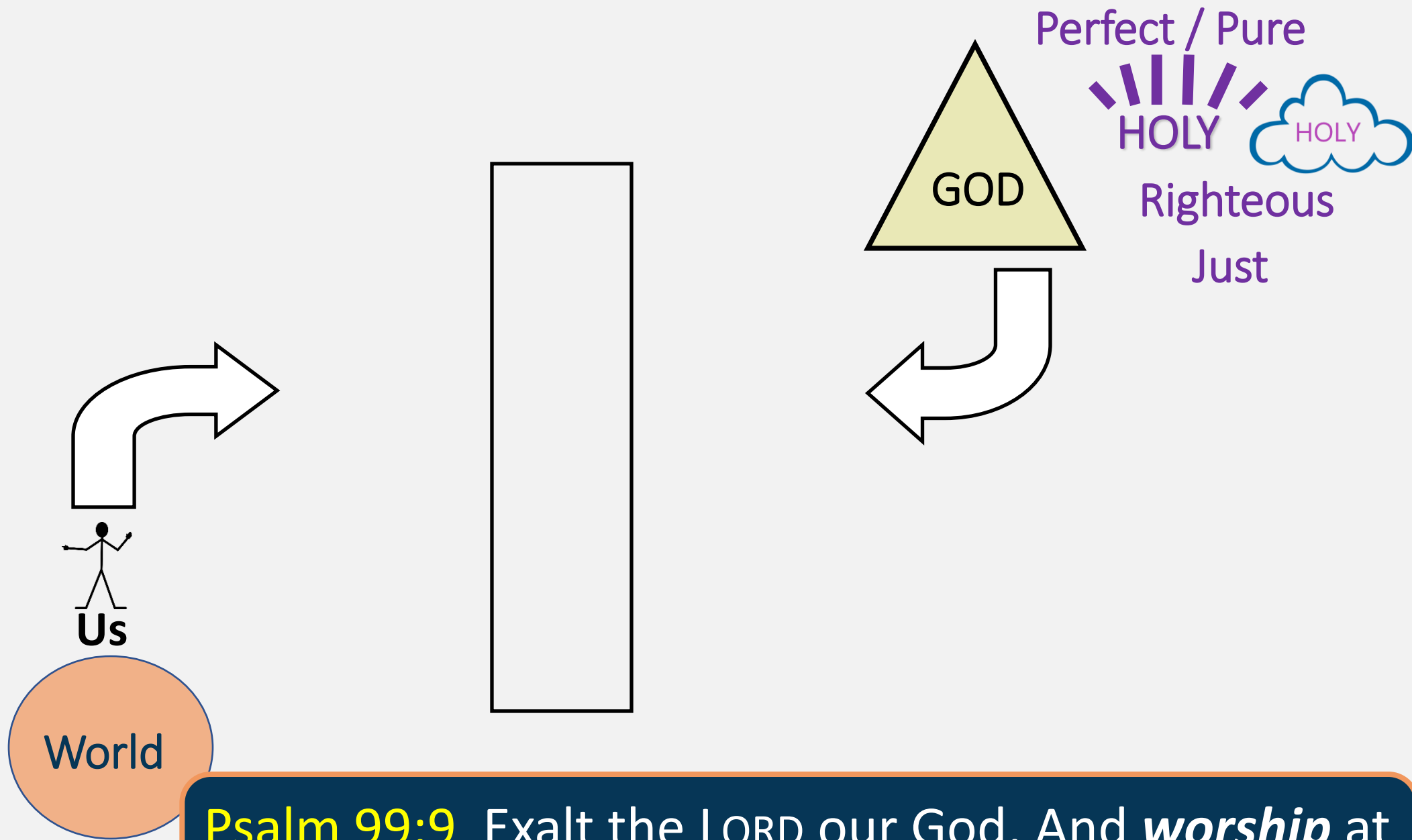
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3. The SYSTEMATIC JOHN 3:16 DIAGRAM ILLUSTRATION approach.
4. The CHRONOLOGICAL approach.
5. The **AUTOMATED VERSION** of the JOHN 3:16 DIAGRAM APPROACH:

John 3:16

For God so loved the world that He gave His only begotten Son, that whoever believes in Him should not perish but have everlasting life.



**Let's understand the
CONTEXT of the Gospel**



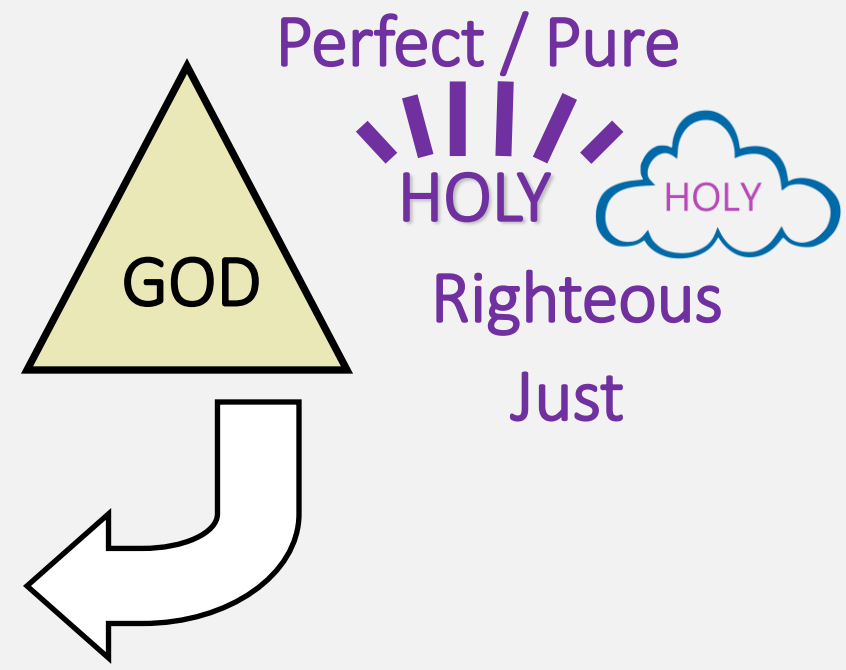
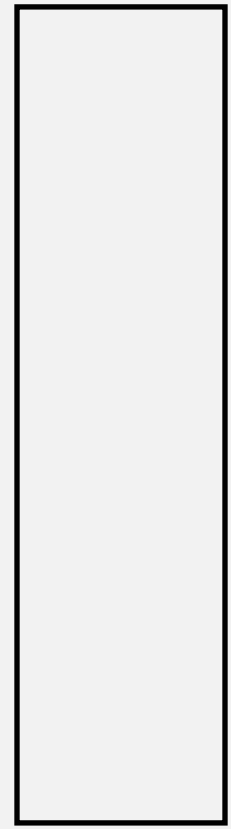
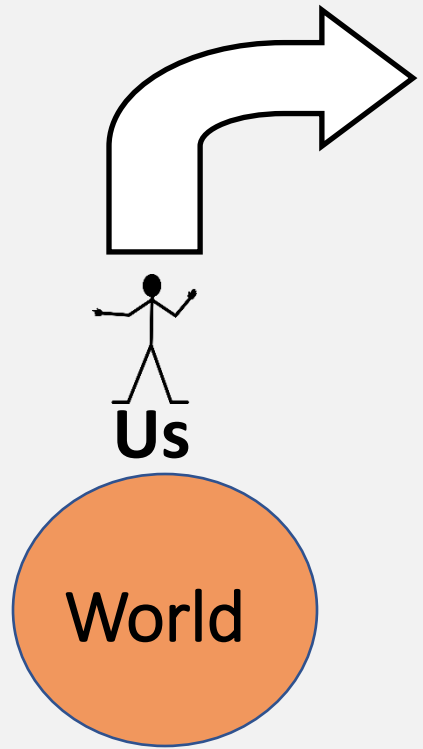
Psalm 99:9 Exalt the LORD our God, And *worship* at His holy hill; For the LORD our God is **holy**

Liar
Thief
Rebel
Envious
Idolater
Hateful
Fornicator
Blasphemer

Holy



Not lie
Not steal
Not disobey parents
Not covet
No idols
Not murder
Not adultery
Not Lords name in vain

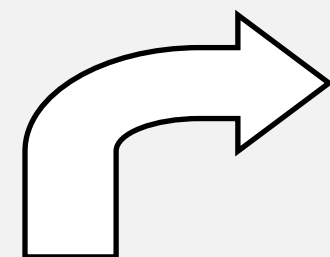


Holy



Not lie
Not steal
Not disobey parents
Not covet
No idols
Not murder
Not adultery
Not Lords name in vain

- 10 sins / day
- 3,650 sins / year
- 36,500 sins in 10 years
- 73,000 sins in 20 years
- 146,000 sins in 40 years
- 250k sins if you live to be 80!



Us

World

1

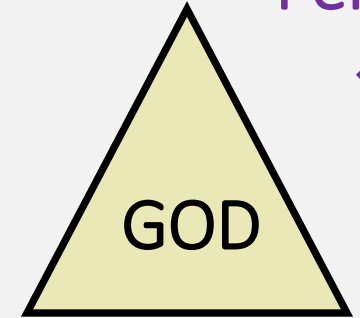
Liar
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Holy



Not lie
Not steal
Not disobey parents
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No idols
Not murder
Not adultery
Not Lords name in vain

S
I



Perfect / Pure
HOLY
Righteous
Just



US

World

Romans 3:23 for all have *sinned* and fall short of the **glory** of God.

Romans 6:23 For the **wages** of sin is **death**, but the **gift** of God is eternal life in Christ Jesus our Lord.

↓ Sinner
↓ Guilty
Deserves Death

HELL

Question

In light of God's **perfect holiness**, do you see that we all are sinners deserving of God's judgment of death or separation in Hell and will never be good enough to go to Heaven?



John 3:16

For God so loved the world that He gave His only begotten Son, that whoever believes in Him should not perish but have everlasting life.



**Let's understand the
CONTENT of the Gospel
(God's Good News)**

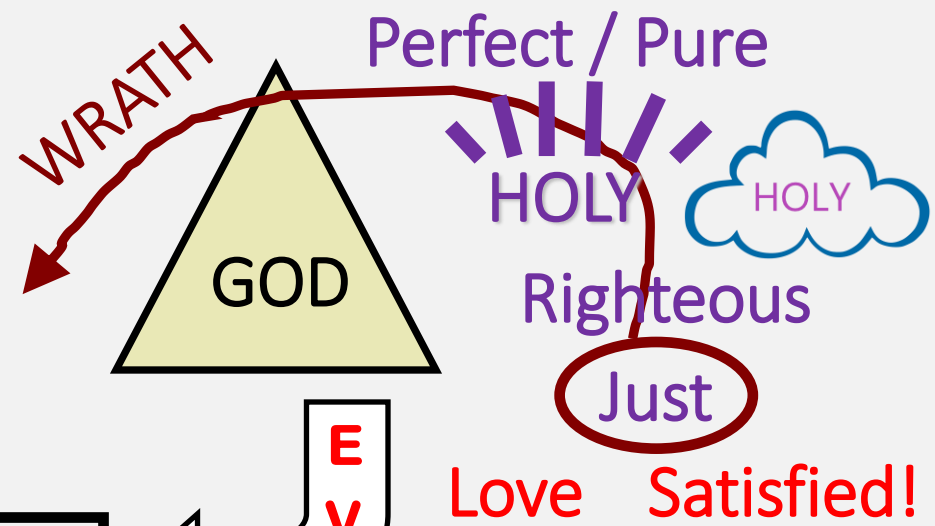
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Holy

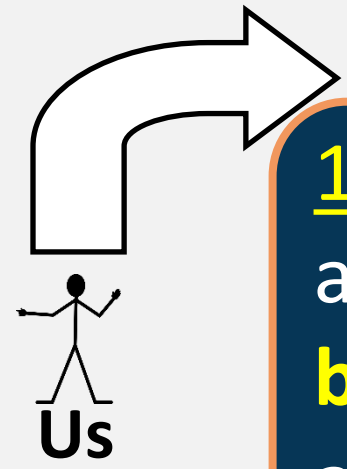


Not lie
Not steal
Not disobey parents
Not covet
No idols
Not murder
Not adultery
Not Lords name in vain

ALL SINS
PAID IN FULL



Jesus Christ

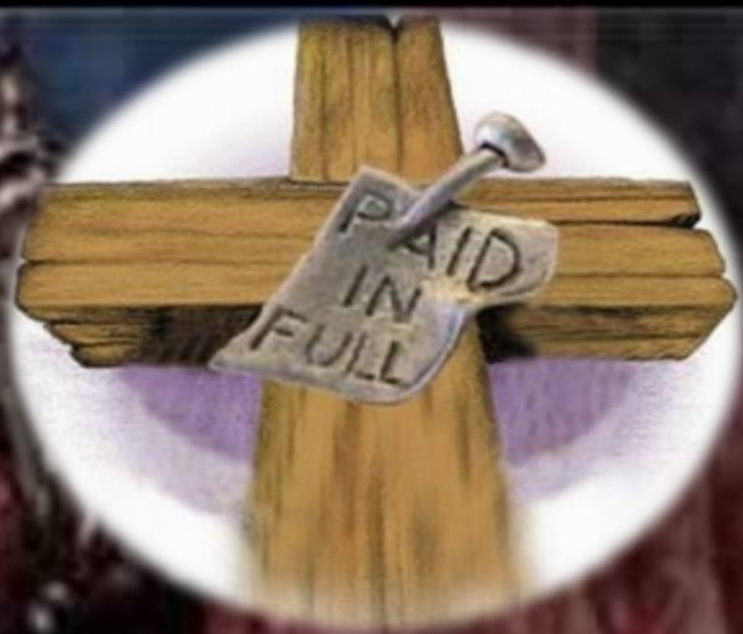


World

Sinner
Guilty
Deserves D

1 Corinthians 15:3-4 Christ **died for our sins** according to the Scriptures. And . . . He was **buried**, and . . . He **rose again** the third day according to the Scriptures . . .

Romans 5:8 But God *demonstrates* His own **love** toward us, in that while we were still **sinners**, Christ **died** for us.



"IT IS
FINISHED."

JOHN 19:30

Religion Says

Jesus Christ did 90%

You must
do 10%

This is salvation by works

God Says

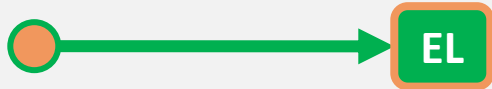
Jesus Christ did 100%

This is salvation by God's grace

John 5:24

“Most assuredly, I say to you, he who hears My word and believes in Him who sent Me has everlasting life, and shall not come into judgment, but has passed from

death into life.



Question

If Christ died for you and **paid** in full for all
your sins – past, present, and future
(and He did!),
what must **you now do** to earn or work
your way to Heaven?



John 3:16

For God so loved the world that He gave His only begotten Son, that **whoever believes in Him** should not perish but have everlasting life.



**The only right RESPONSE
to the Gospel**

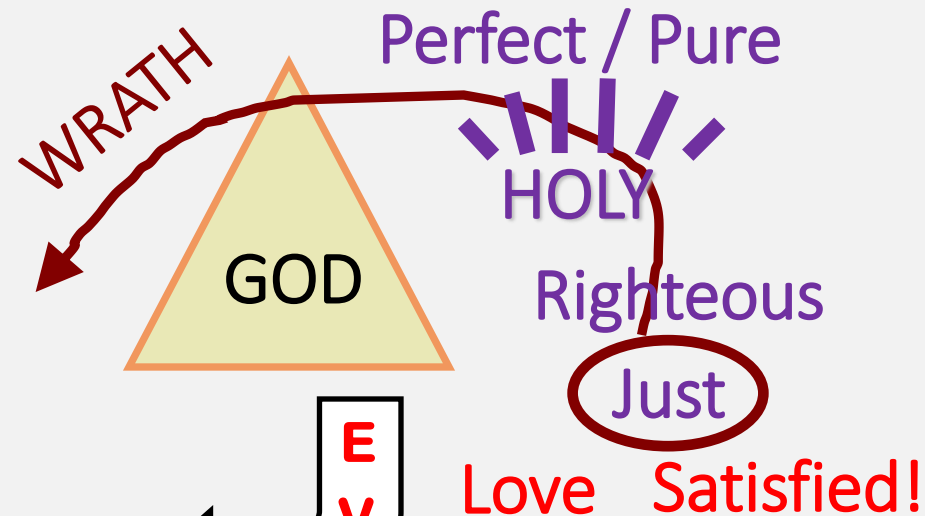
Liar
Thief
Rebel
Envious
Idolater
Hateful
Fornicator
Blasphemer

Holy



Not lie
Not steal
Not disobey parents
Not covet
No idols
Not murder
Not adultery
Not Lord's name in vain

ALL SINS
PAID IN FULL



Trust
Rely on

Romans 4:5

But to him who does not work but **believes** on Him who justifies the ungodly, his **faith** is **accounted for righteousness**.

Ephesians 2:8–9 For by **grace** you have been **saved** through **faith**, and that ~~not~~ of yourselves; it is the **gift** of God, ~~not~~ of works, lest anyone should **boast**.

Because Christ
paid for your
sins . . .

Wo

Sinner
Guilty
Deserving

Isaiah 64:6

But we are all like an unclean *thing*,
And all our righteousnesses *are* like filthy rags;
We all fade as a leaf,
And our iniquities, like the wind,
Have taken us away.



Galatians 2:21

"I do not set aside the grace of God;
for if righteousness comes through the
law, then Christ died in vain."



Question

How can you **know for sure** that you will go to Heaven?



John 3:16

For God so loved the world that He gave His only begotten Son, that whoever believes in Him (1) should not perish but (2) have everlasting life.



2 guaranteed RESULTS when you believe in Christ alone as presented in the Gospel

Liar
 Thief
 Rebel
 Envious
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 Hateful
 Fornicator
 Blasphemer

Holy



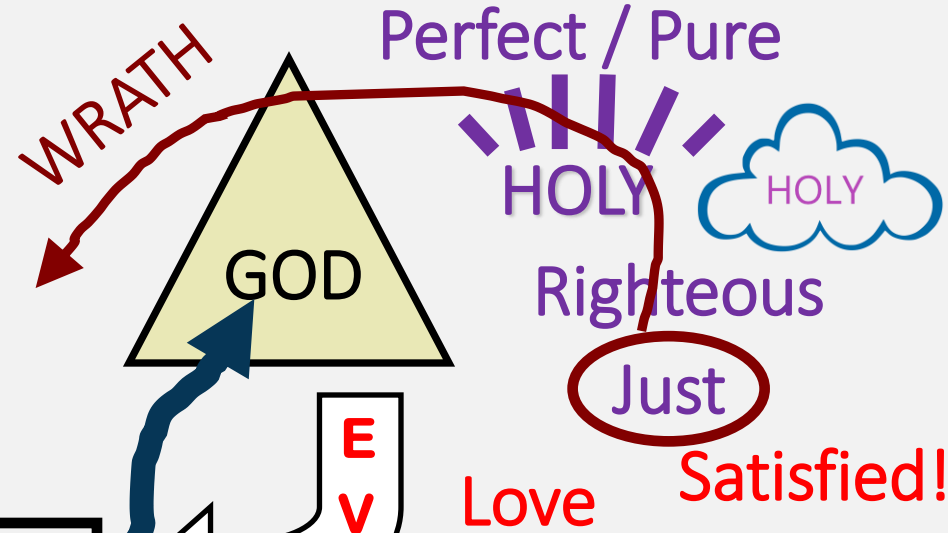
Not lie
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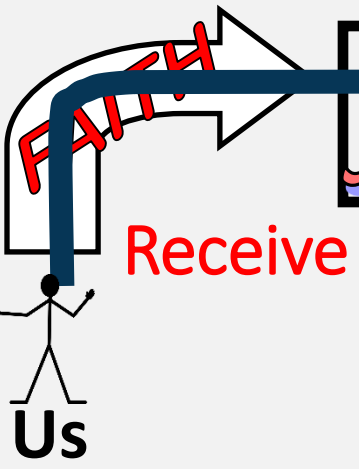
PAID IN FULL

Jesus | Christ

N



Trust
Rely on



World

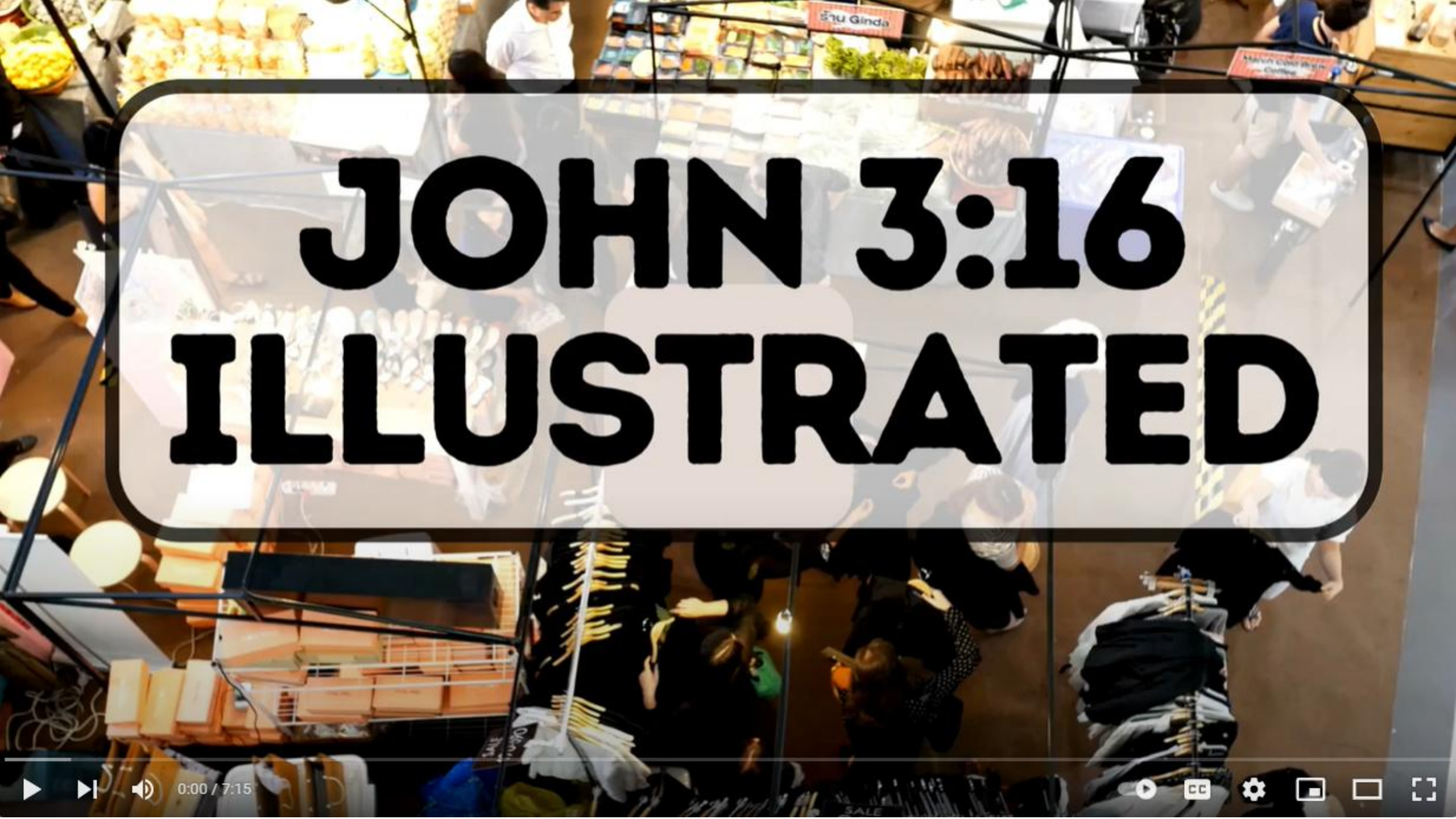
Eternal Life

Sinner
 Guilty
 Deserves D

1 John 5:13 These things I have *written* to you
 who *believe* in the name of the Son of God, that
 you may *know* that you have eternal life.

To sharpen your skill set to prepare for fair or a public evangelism {though knowing this well can help you at any time with personal evangelism}, you can:

- **Watch again *this recorded workshop* at SLBC.**
- **Watch: *John 3:16 Picture* by Scott Johnson -**
<https://www.youtube.com/watch?v=qnGUAvDXLuo&t=29s>
- **Watch: *How Can You Be 100% Sure That You Are Going to Heaven?* By Dale Pearson**
<https://www.youtube.com/watch?v=4pfFGXtRlhk&list=PLLbwHjPL2KVszzdwgurR2GOi0Bb7s5oSf>



JOHN 3:16 ILLUSTRATED



0:00 / 7:15



DOING FOLLOW-UP & HELPFUL EVANGELISTIC & DISCIPLESHIP RESOURCES

A. The VALUE OF SIMPLE but SOUND EVANGELISTIC TOOLS & TRACTS:

1. Unfortunately, most Gospel tracts today confuse the Gospel instead of clarifying it, especially on the punch line of “*what must I do to be saved?*” {Acts 16:30-31}

2. Some clear Gospel tracts in English & Spanish can be found as free downloads at *Grace Gospel Press or Duluth Bible Church downloads* {merging with True Grace Books} -such as:

a. ***John 3:16 Illustrated*** – by Kurt Witzig - duluthbible.org/publications/pages/free-downloads

b. ***The Good News of Salvation*** – by Shawn Laughlin - <https://tithely-media-prod.s3.us-west-1.amazonaws.com/500650/The-Good-News-of-Salvation.pdf>

c. ***The Gospel*** – by Ron Shea – in multiple languages - <https://www.cleargospel.org/category/the-gospel-booklet/>

d. ***What Cancer Cannot Do*** – by Debbie Fetter -
<https://duluthbible.org/publications/pages/free-downloads>

e. ***Good News for Children*** -
<https://duluthbible.org/publications/pages/free-downloads>

f. ***Are You 100% Sure That You Have Eternal Life?*** – by
Dennis Rokser – soon to be published.

g. ***In Grace Tracts*** - <https://ingrace.us/store-tracts/>



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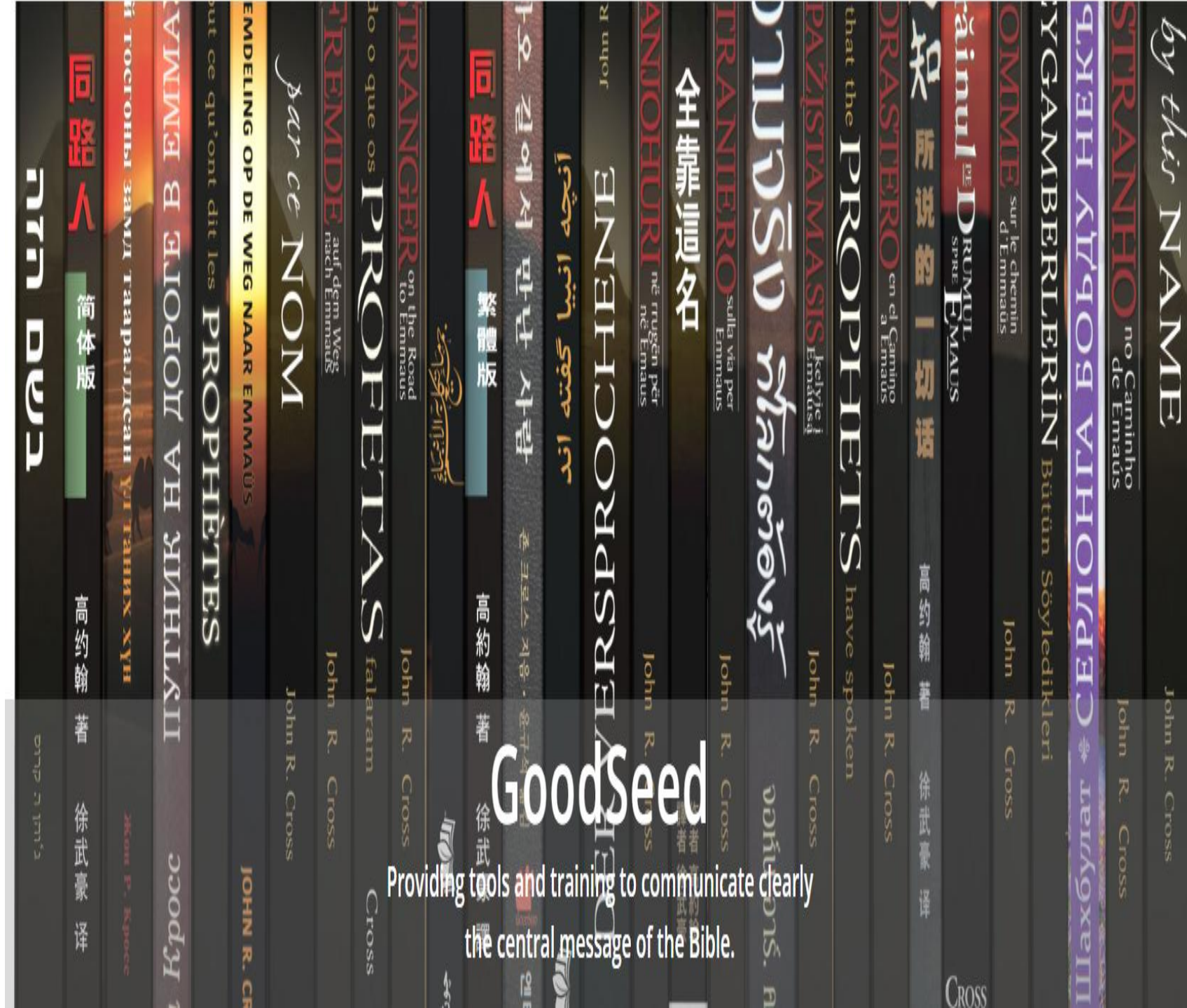
Gospel Tracts

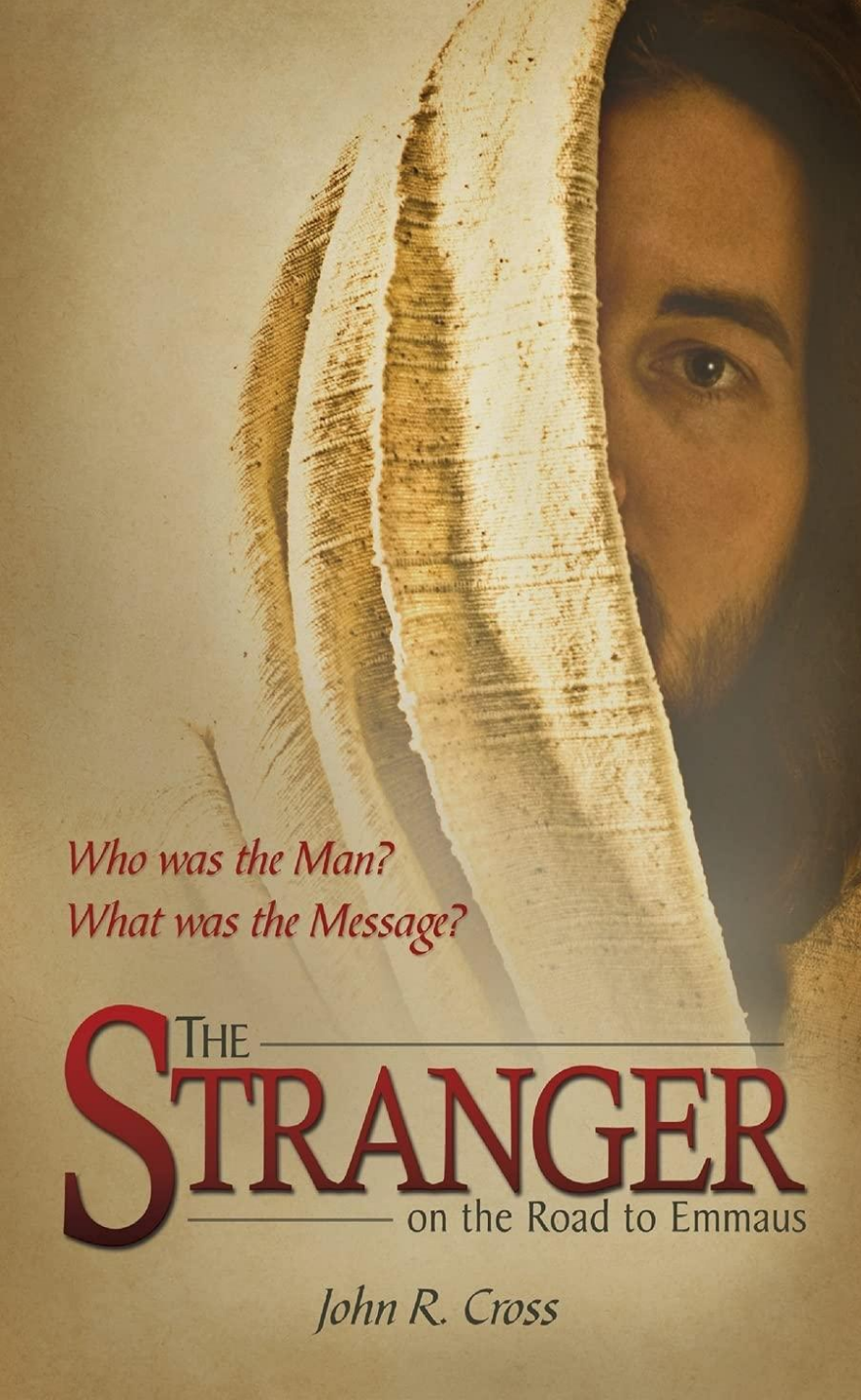
3. Some clear CHRONOLOGICAL Gospel tools are:

a. Good Seed International -
<https://www.goodseed.com/see-all-tools.html>

{they have materials in over 30 languages such as}:

Some of these books are available in hard copies or free of charge as a download.



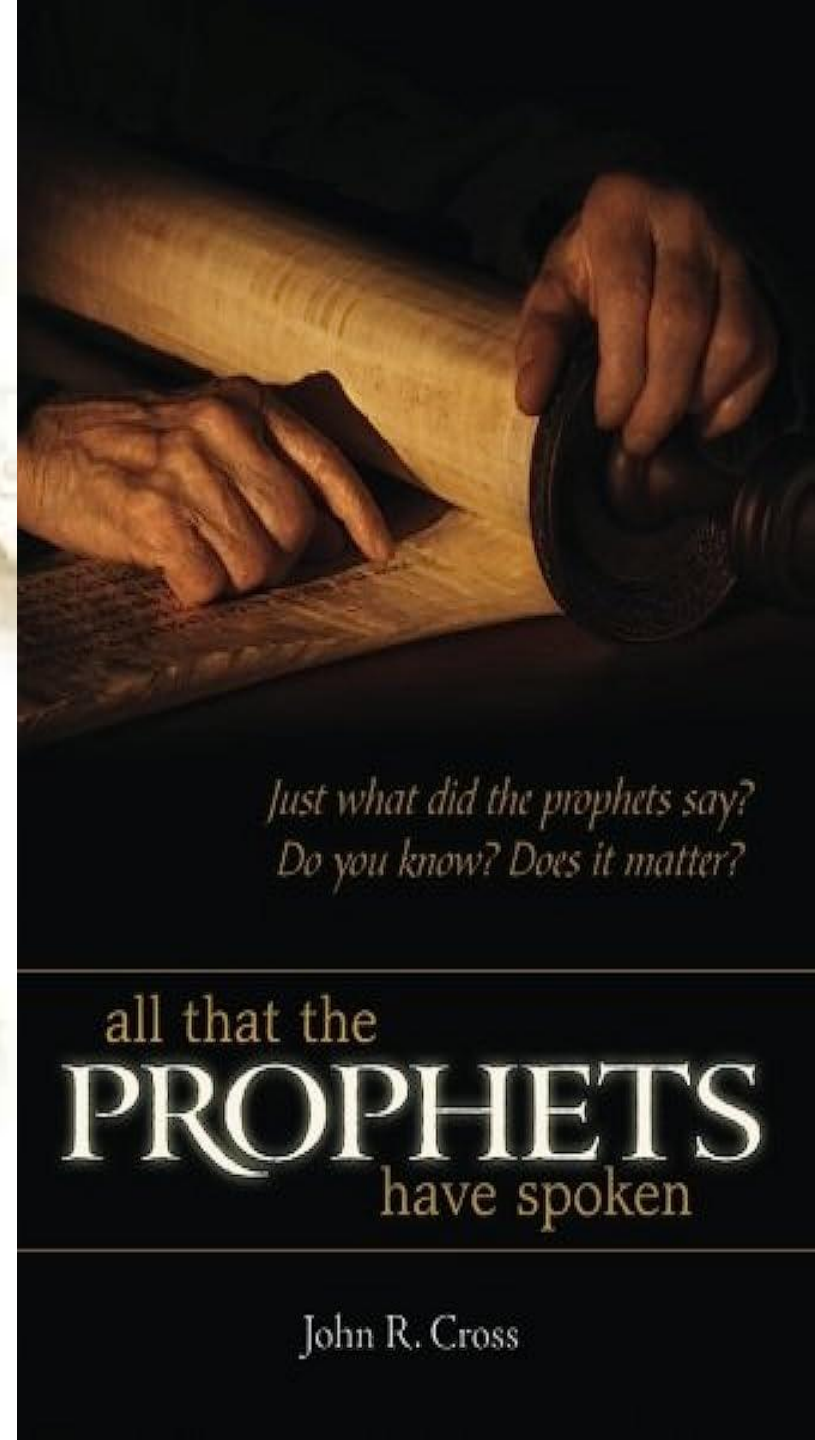
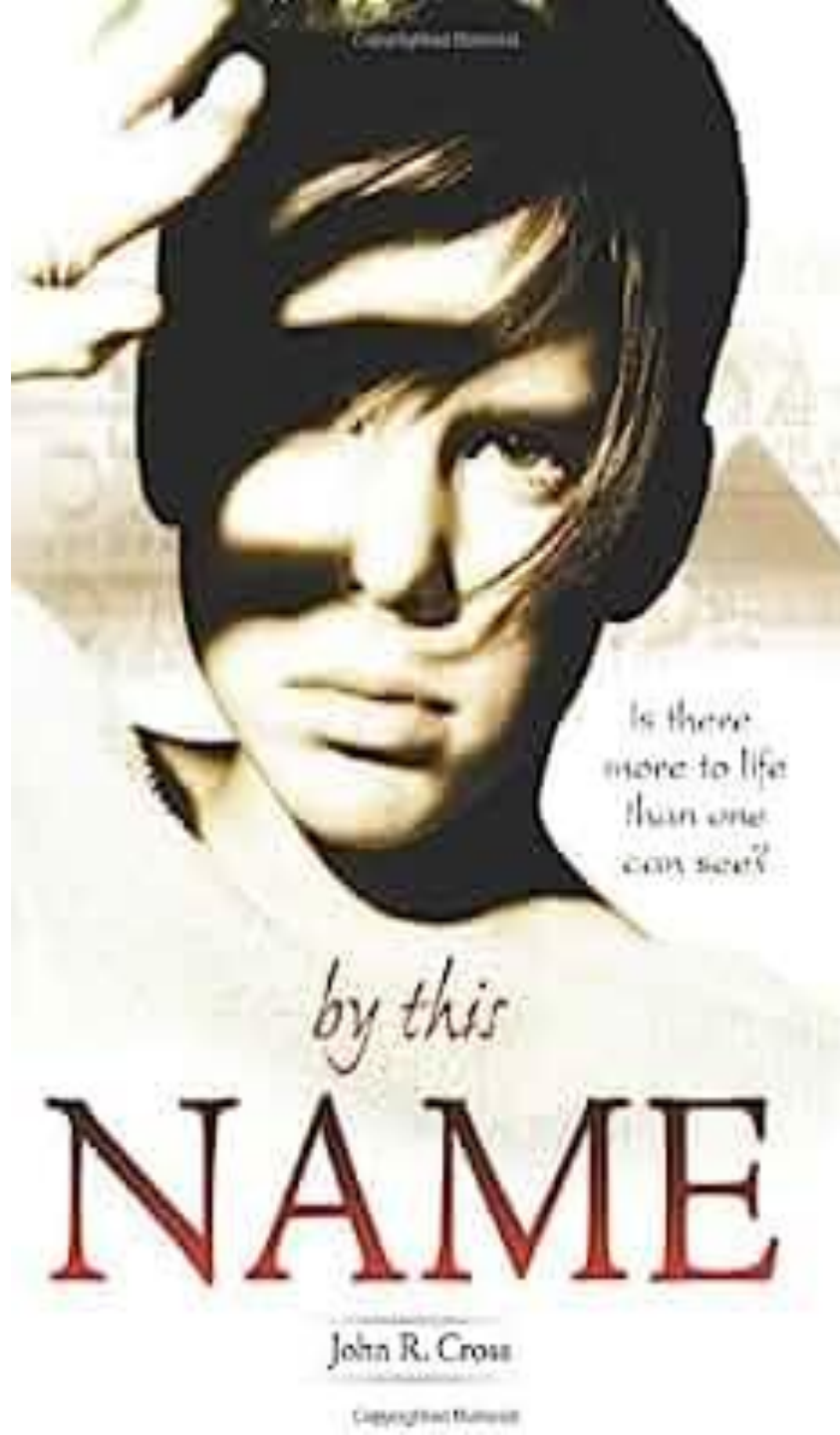


*Who was the Man?
What was the Message?*

THE STRANGER

on the Road to Emmaus

John R. Cross



The **Lamb**

by John R. Cross

Illustrated by Ian Mastin

3. Some clear **CHRONOLOGICAL Gospel** tools are:

a. *Good Seed International*

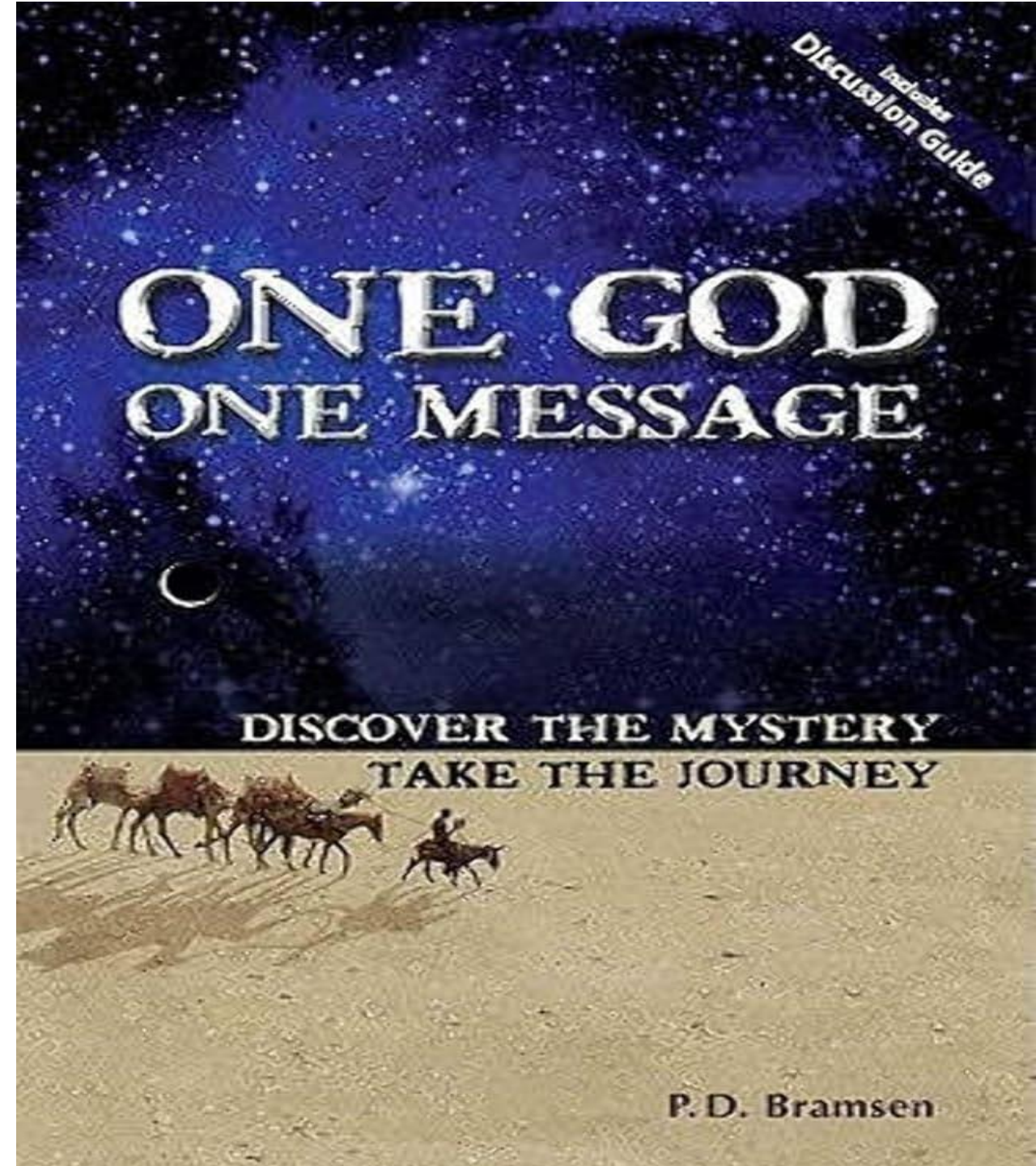
b. *Rock International* -

<https://rockintl.org/resources/>

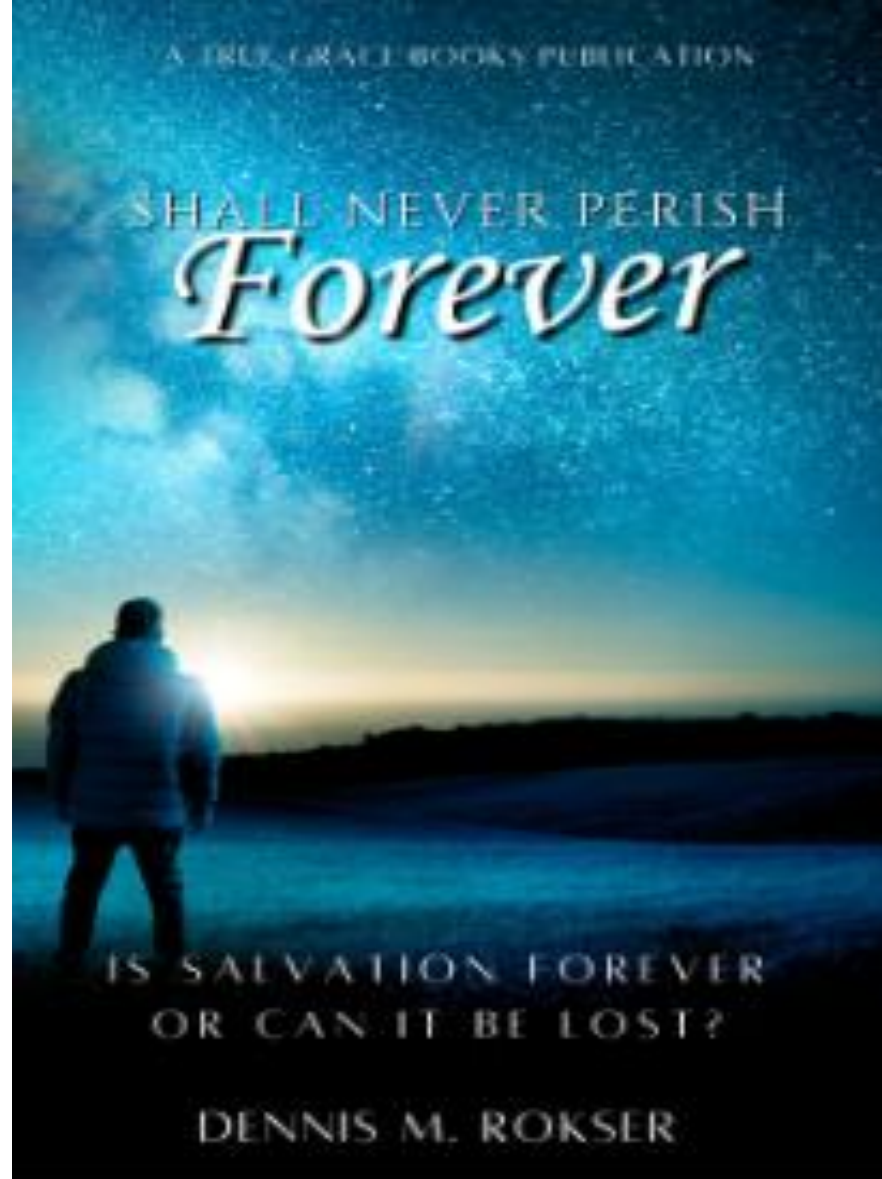
1) *King of Glory* – book for
elementary age and up

2) *King of Glory* – animated in
over 50 languages on You Tube

3) *One God, One Message* –
adult book



4. Some excellent books for SPIRITUAL GROWTH – *truegracebooks.com*



Shall Never Perish
Forever



The Coming Kingdom
\$19.99

A TRUE GRACE BOOKS PUBLICATION

SALVATION *in* THREE TIME ZONES

DO YOU UNDERSTAND THE
THREE TENSES OF SALVATION?

DENNIS M. ROKSER

Salvation in Three Time
Zones

A TRUE GRACE BOOKS PUBLICATION

TOM
STEGALL

MUST FAITH ENDURE

For Salvation To Be Sure?

Must Faith Endure for
Salvation to Be Sure?

FREELY *By His* GRACE



EDITED BY
J. B. HIXSON, RICK WHITMIRE,
AND BOB B. ZUCK

Freely By His Grace

B. Needed FOLLOW-UP / DISCIPLESHIP

DISCIPLESHIP

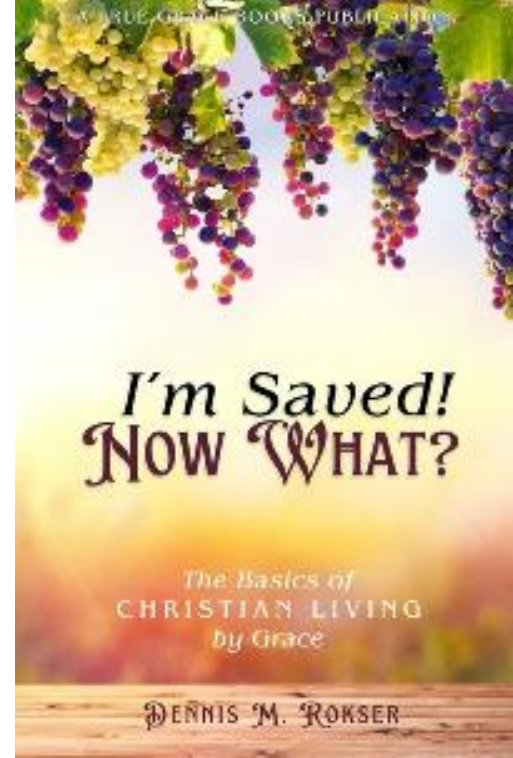


I'm Saved! **NOW WHAT?**

The Basics of
CHRISTIAN LIVING
by Grace

DENNIS M. ROKSER

- 1) *Welcome to the Family of God!*
- 2) *I'm Saved! Now What?*
- 2) *Your New Identity – “in Christ”!*
- 3) *Your New Spiritual Blessings in Christ!*
- 4) *Your New Operating Principle – God's Grace!*
- 5) *Your New Security – Saved & Secure Forever!*
- 6) *Your New Primary Motivation – the Love of Christ!*
- 7) *Your New Perspective of People – In Adam or In Christ!*
- 8) *Your New Ministry & Privilege – An Ambassador for Christ!*
- 9) *Your New Means of Communication with God – The Word of God & Believing Prayer!*



11) Your *New Understanding of God's Plan for You – the Three Tenses of Salvation!*

12) Your *New Opportunity – to Grow Spiritually!*

13) Your *New Key to Fruitfulness – Abiding in Christ!*

14) Your *New Accountability – the Coming Judgment Seat of Christ!*

15) Your *New Provision for When You Fail – Confession of Sin!*

16) Your *New Wonderful Future in Christ – The Blessed Hope!*

17) Your *New Universal Family – The Church of Jesus Christ!*

18) Your *New Local Family – The Local Church!*

19) Your *New Beginning – in Christ!*

P.S. The newest edition of this book should be available through True Grace Books - *truegracebooks.com* - very soon, in which I have added chapters 17 & 18.

In addition, I have been privileged to write several other books that can help believers get established spiritually that are available in English & Spanish as free downloads at:

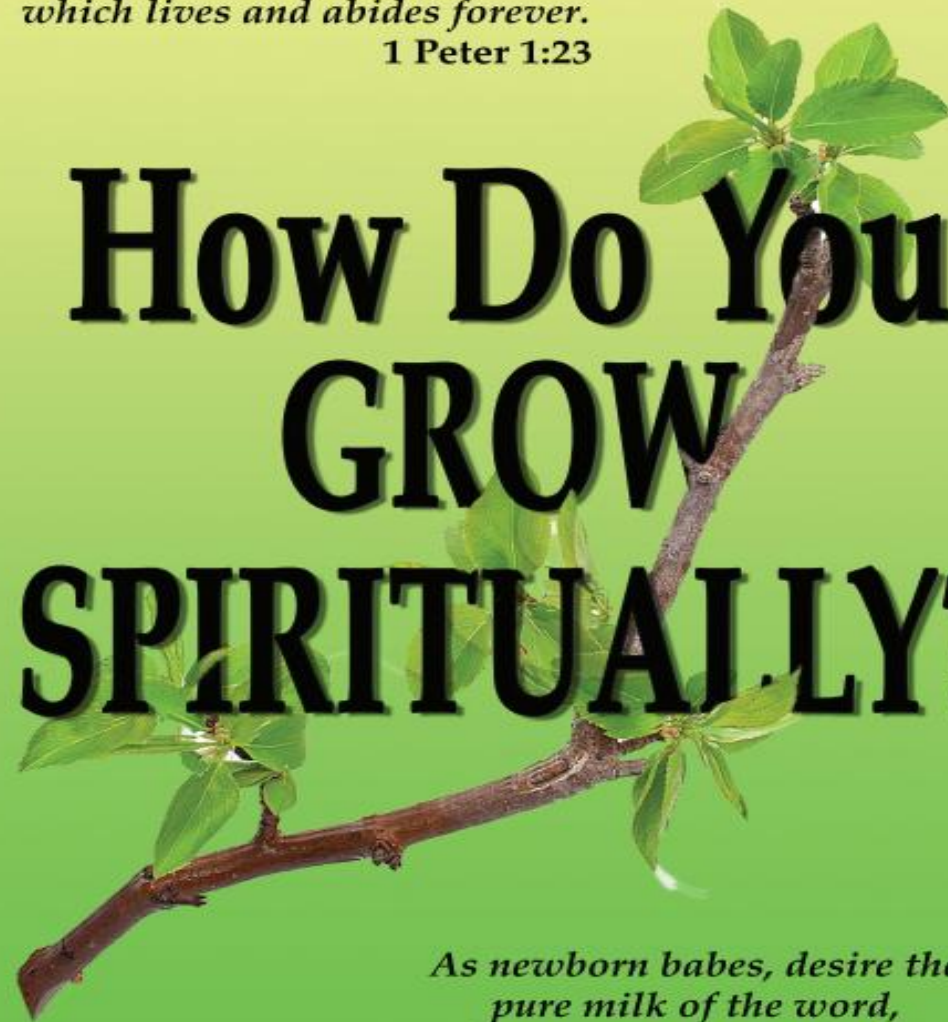
<https://duluthbible.org/publications/pages/free-downloads>

or

they can also be ordered in individual hard copies or in bulk from:

<https://duluthbible.org/publications/pages/booklets--29> such as:

*Having been born again,...
through the word of God
which lives and abides forever.
1 Peter 1:23*



How Do You GROW SPIRITUALLY?

*As newborn babes, desire the
pure milk of the word,
that you may grow thereby.
1 Peter 2:2*

Dennis M. Rokser

C. Addressing **BASIC OBJECTIONS** People Raise.

It is helpful to gain some basic answers and simple ways to communicate them to those who ask you questions like:

- 1) *How can I know there is a God?*
- 2) *Can I really trust the Bible to be reliable?*
- 3) *How can God be good and allow human suffering & evil in the world?*
- 4) *Is Jesus Christ the Only way to Heaven?*
- 5) *How can a loving God send anyone to Hell?*
- 6) *What about those who have never heard about Jesus Christ?*
- 7) *Can a person be too great a sinner to be saved?*

Go to the **Grace & Truth Bible Church, GA** – *Basic Objections to Christianity*. You can find it at:
gracetruthbible.org/media/series/mrm3hp9/basic-objections-to-christianity

Preston & Kelly Condra have written some helpful books for evangelism,

• *By Which We Are Saved: Sharing the Gospel with Confidence,*

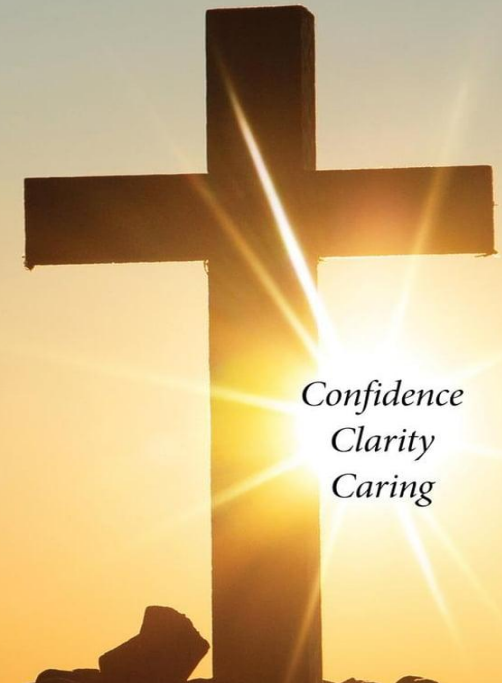
along with their book addressing basic objections titled,

Can I Ask You A Question?

which can be obtained at Sufficient Word Publishers or Amazon.

Can I Ask You A **QUESTION?**

Sharing Christ Effectively



PRESTON CONDRAS | KELLY CONDRAS

D. Acquiring CLARITY in CHILD EVANGELISM. These studies can be watched at: **Our website:** Grace & Truth Bible Church, GA – *gracetruthbible.org* series: *Christian Parenting by the Book*:

How to Lead Your Child to Christ for Salvation on You Tube:

<https://www.youtube.com/watch?v=iZaSs51Hg-0&list=PLLbwHjPL2KVtNwOc7Apb9LzTPvEnZsuZF&index=4> - **Sermon Audio with handout:**

<https://www.sermonaudio.com/sermoninfo.asp?SID=21242243435351>

How to Help Your Child Grow Spiritually on You Tube:

<https://www.youtube.com/watch?v=hun1v4vomHc&list=PLLbwHjPL2KVtNwOc7Apb9LzTPvEnZsuZF&index=5>
or on **Sermon Audio:**

<https://www.sermonaudio.com/sermoninfo.asp?SID=229242310181323>





Good News for Children by Duluth Bible Church

This is a simple, clear explanation of the Gospel written specifically for young children.

Free download: [English](#) | [Spanish](#)

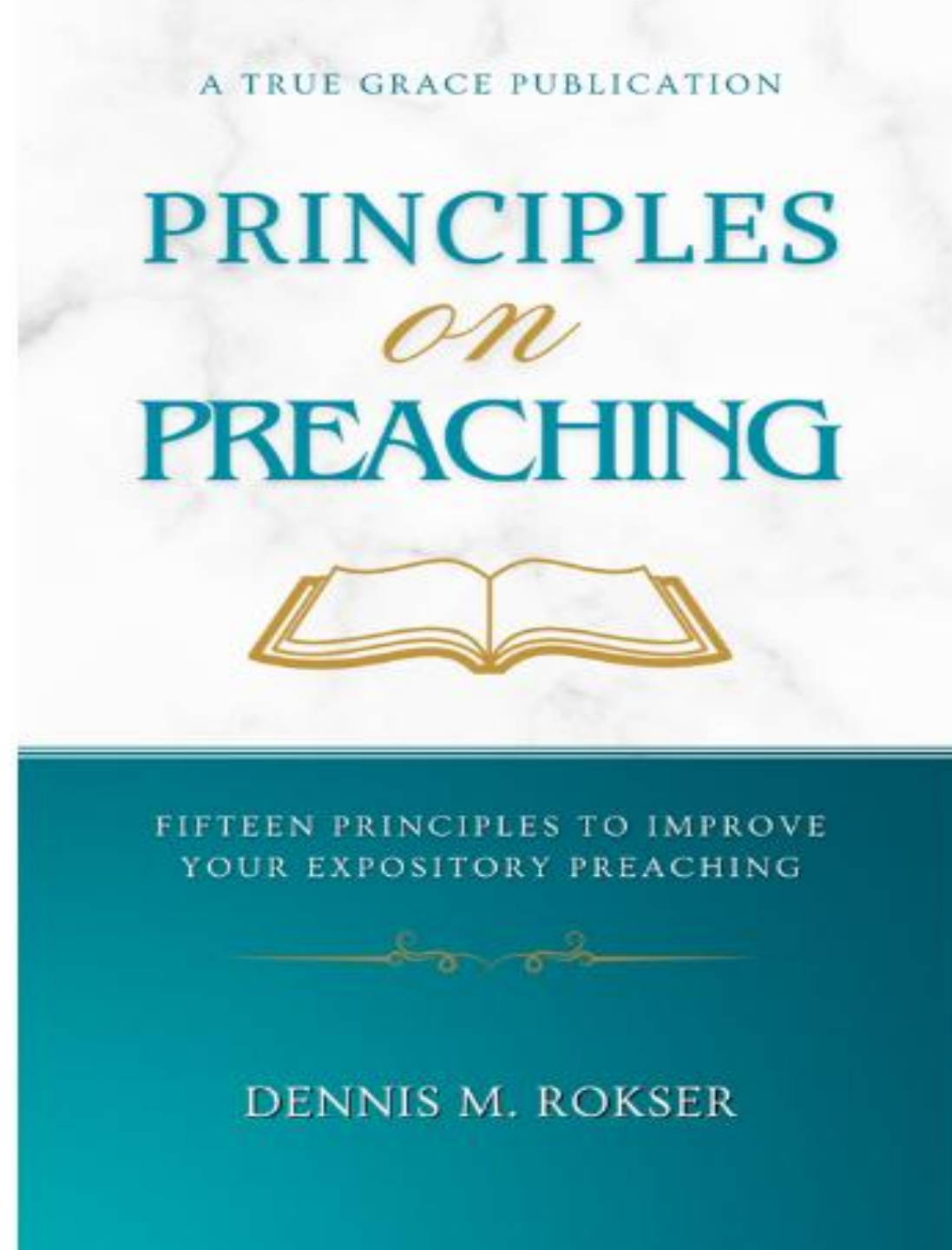
E. Incorporating the **GOSPEL** into **PULPIT PREACHING**.

Let's Preach the Gospel.

[https://tithely-media-prod.s3.us-west-](https://tithely-media-prod.s3.us-west-1.wasabisys.com/492276/Lets-Preach-the-Gospel-2017.pdf)

[1.wasabisys.com/492276/Lets-Preach-the-Gospel-2017.pdf](https://tithely-media-prod.s3.us-west-1.wasabisys.com/492276/Lets-Preach-the-Gospel-2017.pdf)

Principles on Preaching – Fifteen Principles to Improve Your Expository Preaching - True Grace Books - truegracebooks.com.



F. Tracts for *Jewish Evangelism*

The following Gospel tracts include brochure, postcard and e-tracts for Jewish evangelism and some postcard tracts for Gentile witnessing. I would encourage you to check out these tracts and use them accordingly.

World Mission Outreach Evangelistic Association Tracts

Shiloh Messianic Tract Ministry

